

Ref: SEC/FILING/BSE/NSE/20-21/68A/B

May 07, 2020

BSE Limited

P. J. Towers, Dalal Street, Fort, Mumbai – 400 001. Scrip Code: 511218 **National Stock Exchange of India Limited**

Listing Department Exchange Plaza, 5th Floor, Plot no. C/1, G- Block, Bandra-Kurla Complex, Mumbai – 400 051.

NSE Symbol: SRTRANSFIN

Dear Sirs.

Sub.: Intimation under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (SEBI-LODR), Framework for Listing of Commercial Paper and other applicable SEBI Regulations, if any.

This is to inform you that CRISIL has reaffirmed its Ratings in respect of Bank Loan Facilities, Non-Convertible Debentures, Subordinated Debentures, Long Term Principal Protected Market Linked Debentures, Fixed Deposit Programme and Commercial Papers as per the details given below and revised its outlook on the long term debt instruments, bank facilities and fixed deposit Programme of the Company to 'Negative' from 'Stable'. The instrument-wise rating actions are given below:

Rating Action

| Bank Loan Facilities - Long Term Rating | CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed) |
|---|---|
| Bank Loan Facilities - Short Term Rating | CRISIL A1+ (Reaffirmed) |

| Non-Convertible Debentures | CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed) | | | |
|--|---|--|--|--|
| Subordinated Debt | CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed) | | | |
| Long Term Principal Protected Market Linked | CRISIL PP-MLD AA+r/Negative (Outlook revised from 'Stable' and rating reaffirmed) | | | |
| Debentures | | | | |
| Fixed Deposit Programme | FAAA/Negative (Outlook revised from 'Stable' and rating reaffirmed) | | | |
| Commercial Paper | CRISIL A1+ (Reaffirmed) | | | |

CRISIL's Ratings rationale dated May 06, 2020 is enclosed.

This is in compliance with Regulation 30, Regulation 51(2), Regulation 56(1)(c), Regulation 62(1)(h)(iii) and other applicable Regulations of the SEBI-LODR, other applicable SEBI Regulations, if any and clause 2.3 of Annexure II of SEBI's Circular No. SEBI/HO/DDHS/CIR/P/2019/115 dated October 22, 2019 regarding the Framework for listing of Commercial Paper.

We request you to take the same on record.

Thanking you. Yours faithfully,

for SHRIRAM TRANSPORT FINANCE COMPANY LIMITED

VIVEK ACHWAL COMPANY SECRETARY Encl.a/a

Shriram Transport Finance Company Limited



Rating Rationale

May 06, 2020 | Mumbai

Shriram Transport Finance Company Limited

Rating outlook revised to 'Negative'; ratings reaffirmed

Rating Action

| Total Bank Loan Facilities Rated | Rs.36243 Crore |
|----------------------------------|---|
| Long Term Rating | CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed) |
| Short Term Rating | CRISIL A1+ (Reaffirmed) |

| Non Convertible Debentures Aggregating Rs.44780 Crore | CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed) |
|---|---|
| Rs.10000 Crore Non Convertible Debentures | CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed) |
| Subordinated Debt Aggregating Rs.4131.7 Crore# | CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed) |
| Subordinated Debt Issue (Tier II) Bonds Aggregating Rs.1500 Crore | CRISIL AA+/Negative (Outlook revised from 'Stable' and rating reaffirmed) |
| Rs.500 Crore Long Term Principal Protected Market Linked Debentures | CRISIL PP-MLD AA+r/Negative (Outlook revised from 'Stable' and rating reaffirmed) |
| Fixed Deposit Programme | FAAA/Negative (Outlook revised from 'Stable' and rating reaffirmed) |
| Rs.7500 Crore Commercial Paper | CRISIL A1+ (Reaffirmed) |

¹ crore = 10 million

Refer to annexure for Details of Instruments & Bank Facilities

#Rs 131.7 crore transferred from Shriram Equipment Finance Company Limited to Shriram Transport Finance Company Limited upon amalgamation of the former with latter

Detailed Rationale

CRISIL has revised its outlook on the long term debt instruments, bank facilities and fixed deposit programme of Shriram Transport Finance Company Limited (STFCL) to **'Negative'** from 'Stable' while reaffirming the rating at 'CRISIL AA+/CRISIL PP-MLD AA+r/FAAA'. The short-term rating on commercial paper and bank facilities has been reaffirmed at 'CRISIL A1+'.

CRISIL has also withdrawn its rating on the non-convertible debentures of Rs 160 crore (See Annexure 'Details of Rating Withdrawn' for details) in line with its withdrawal policy. CRISIL has received independent confirmation that these instruments are fully redeemed.

The outlook revision reflects CRISIL's belief that STFCL's collections and asset quality metrics are likely to come under pressure due to the extended nation-wide lockdown and challenging economic environment. The company largely caters to borrowers with modest credit profile and relatively under-banked customers. The borrowers of the company are primarily individual small road transport operators whose truck utilisation and income streams are more vulnerable to weak economic activity. However, CRISIL understands that, as a risk mitigant, the funding to first time borrowers is backed by guarantors with good track record. Even historically, the reported GNPA/ Gross Stage 3 metrics for STFCL has remained elevated in the range of 8.5 to 9.0%; as of December 31, 2019, it stood at 8.71%. In this challenging environment, there is high likelihood of collection efficiency remaining low and consequently increase in delinquencies. The ability of STFCL to quickly ramp up current collections, post moratorium, for the months of June and July 2020 will be a key lead indicator of potential credit losses and a monitorable.

The lockdown is now further extended till May 17, 2020 albeit that there has been partial lifting of restrictions based



on classification of zones. CRISIL believes that eventual lifting of restrictions will continue to be in a phased manner. Any delay in return to normalcy will put further pressure on collections and asset quality metrics. However, with the expectation of higher slippages, ability to maintain credit costs inline with historical levels will be a key rating sensitivity factor. Nevertheless, CRISIL notes that STFCL has displayed ability in the past to ultimately recover from these accounts, even post loan maturity date. The overall credit costs have been in the range of 1.7% to 3.0% over the past 3 years.

Despite expected pressure on earnings profile because of expected higher credit costs, CRISIL does not envisage any impact on capitalisation metrics. The company's adjusted gearing was comfortable at 6.2 times as of December 31, 2019. CRISIL expects gearing to be maintained as the company will focus more on collections and is not likely to grow the book significantly over the next six months. Further, CRISIL expects STFCL to raise equity funds so as to ensure sufficient capital buffer for asset-side risks.

On the liability side, the Reserve Bank of India (RBI) announced regulatory measures under 'Covid-19 - Regulatory Package', whereby lenders were permitted to grant moratorium on bank loans. STFCL has not applied for moratorium and is repaying its liabilities as per schedule.

Herein, CRISIL believes that STFCL has sufficient liquidity, on standalone basis, to manage this period wherein asset-side collections will be negligible while liability-side outflows continue as per schedule. As on March 31, 2020, STFCL had liquidity of around Rs 4500 crore comprising of cash and committed unutilised CC/WCDL lines. Additionally, STFCL has around Rs 13,000 crore of sanctions pending draw-down or placement in the form of term loans, debentures under TLTRO scheme, securitisation and partial credit guarantee direct assignment scheme. Against the same, they have total debt payments of Rs 4,313 crore over the next three months till end June 2020.

CRISIL notes that STFCL has a diversified resource profile and has tapped the overseas markets successfully in the past. During fiscal 2020, the company has been able to raise over Rs 45,000 crore of funds through various instruments. However, there is dependence on securitisation funds with around 40% of incremental funding coming through this route. With the near-term uncertainty around collections, the ability to tap the securitisation route in a timely manner will be a monitorable. Additionally, the debt capital markets is seeing high risk aversion with mutual funds ' one of the largest investors ' facing redemption pressure. This too could put near-term pressure on fund raising for all NBFCs including STFCL and will be a monitorable.

The ratings continue to reflect STFCL's market leadership in the pre-owned commercial vehicle (CV) financing segment, comfortable capitalisation and earnings profile. These strengths are partly offset by the company's modest asset quality and average resource profile.

Analytical Approach

CRISIL has evaluated the consolidated financial and business risk profile of Shriram Transport Finance Company Ltd and its subsidiaries.

Please refer Annexure - List of entities consolidated, which captures the list of entities considered and their analytical treatment of consolidation.

Key Rating Drivers & Detailed Description

Strengths:

* Market leadership in the pre-owned commercial vehicle (CV) financing segment

STFCL is the largest CV financier in the country with assets under management (AUM) of Rs 108,931 crore as on December 31, 2019, up ~5% Y-o-Y, although on a sequential basis, the AUM growth has remained almost flat from Rs 108,120 crore last quarter.

With presence of almost four decades in the pre-owned CV financing business, STFCL has created a strong and sustainable competitive advantage through deep understanding of the borrower profile and their credit behaviour. They have done so by building a scalable operating model, extensive reach and strong valuation capabilities of pre-owned vehicles. The company faces limited competition from other organized financiers, including banks, in this segment, due to inherent riskiness of the target product and the customer profile.



Of all the business segments, CV financing (HCV and M&LCV) together constituted the largest portion of AUM at ~69% as on December 31, 2019. Passenger vehicles formed another 22.5% of AUM. The share of portfolio under Shriram Equipment has been completely run off. The composition of AUM has remained largely unchanged with the pre-owned vehicle loan book at Rs 92625 crore as on December 31, 2019 and comprising 85% of the AUM, marginally higher than the 83% as of March 31, 2019. The new vehicle portfolio growth slowed down with this segment degrowing by 13.4% Y-o-Y and its share in AUM stood at 10% as on December 31, 2019. While STFCL's growth will continue to be driven by pre-owned vehicle financing business, the new vehicle segment also remains a key focus area of the company in spite of competition from banks and NBFCs.

CRISIL believes that the business prospects for the pre-owned CV financing segment remain strong given the large unorganized market and significant entry barriers. STFCL has gradually expanded into rural markets and had 843 rural centres as on December 31, 2019. Owing to increased demand for pre-owned vehicles in deep rural areas, the company has been increasing its presence in rural and semi urban areas to maintain its niche presence. End December 2019, the total branches stood at 1714 of which 48% were in rural areas. In the last one year the company has been adding new branches, majority of which are the satellite branches outside the semi-urban centres. Consequently, the share of rural AUM has also risen to 40% of total AUM as on December 31, 2019 as against 36% end December 2018.

STFCL had also innovated in establishing Shriram Automall India Ltd (SAMIL), a reliable platform for sale, refurbishment, and auction of pre-owned vehicles, besides enabling better price discovery of such vehicles. While STFCL sold majority stake in SAMIL in April 2018, it will continue to hold a large minority stake. CRISIL believes that despite the minority stake, SAMIL's business operations will continue to be closely integrated with STFCL.

Overall, CRISIL believes that STFCL has strong structural advantages over its peers, which will support its growth plans and help it maintain leadership position in the pre-owned CV financing segment over the medium term.

* Adequate capitalisation and earnings profile

STFCL's capitalisation remains adequate with networth of Rs 17783 crore and an adjusted gearing of 6.2 times as on December 31, 2019. CRISIL believes that STFCL's capitalisation will remain comfortable over the medium term, given its demonstrated ability to access markets. The company's tier I and total capital adequacy ratio also were comfortable at 16.82% and 20.68% respectively as on December 31, 2019, well above the statutory minimum.

STFCL has a comfortable earnings profile with annualised return on average managed assets (RoMA) of 2.8% for the nine months ended December 31, 2019 as against 2.5% last fiscal. While the borrowing costs have been increasing over the past year, the company has been able to pass on the higher costs and has been able to sustain its Net Interest Margins at around 7% (calculated on average managed assets). Amidst the improvement in the asset quality in the nine months ended December 31, 2019, the credit costs too improved to 2.0% as against 2.3% for fiscal 2019. As the company increasingly focuses on the relatively lower-yield and highly competitive new vehicle financing, there could be some pressure on margins in the future. However company's strong competitive position and relatively high yields in the pre-owned vehicle financing segment will ensure stable profitability than that of other CV financiers over the medium term.

Weaknesses:

* Modest asset quality

STFCL predominantly lends to the relatively riskier small road transport operators, first time users and first time buyers segments and hence has inherent weakness in borrower profile. STFCL has a modest asset quality in its core CV financing business with asset quality in the pre-owned financing business being relatively better than that in the new CV financing segment respectively. STFCL's asset quality (per INDAS registered some improvement with gross stage 3 assets improving to 8.7% as against 8.8% as of December 2018. The company's credit cost (calculated on average managed assets) stood at 2.0% (annualized) for the nine months ended December 31, 2019 as compared to 2.3% for fiscal 2019. The analysis of vintage wise static pool data shows recovery / roll-back of around 50-60% from peak 90+ reached for a particular disbursement vintage.

However, STFCL's collections and asset quality metrics are likely to come under pressure due to the extended nation-wide lockdown and challenging economic environment. The company largely caters to borrowers with modest



credit profile and relatively under-banked customers. The borrowers of the company are primarily individual small road transport operators whose truck utilisation and income streams are more vulnerable to weak economic activity. However, CRISIL understands that, as a risk mitigant, the funding to first time borrowers is backed by guarantors with good track record. Even historically, the reported GNPA/ Gross Stage 3 metrics for STFCL has remained elevated in the range of 8.5 to 9.0%; as of December 31, 2019, it stood at 8.71%. In this challenging environment, there is high likelihood of collection efficiency remaining low and consequently increase in delinquencies. The ability of STFCL to quickly ramp up current collections, post moratorium, for the months of June and July 2020 will be a key lead indicator of potential credit losses and a monitorable.

With lockdown now extended till May 3, 2020 and some States already announcing further extension of lockdown till mid-May, there is high likelihood that eventual lifting of restrictions will be in a phased manner. Any delay in return to normalcy will put further pressure on collections and asset quality metrics.

However, with the expectation of higher slippages, ability to maintain credit costs inline with historical levels will be a key rating sensitivity factor. Nevertheless, CRISIL notes that STFCL has displayed ability in the past to ultimately recover from these accounts, even post loan maturity date. The overall credit costs have been in the range of 1.7% to 3.0% over the past 3 years.

However, the company's track record in the vehicle financing business, understanding of the target customer segment and relationship based lending model could support the asset quality metrics.

* Average, albeit improving resource profile with higher cost of borrowings than peers

STFCL has an average, though improving, resource profile. It has an established track record in raising retail borrowings which helps diversify its resource profile. However, its cost of borrowings continues to be higher than peers. Of the total debt of Rs 93,009 crore (including Direct Assignment) as on December 31, 2019, around 30% was from debentures/subordinate debt, 16% from bank loans, 13% via public deposits, 13% via foreign currency borrowings, 26% via securitization and others at around 2%. The average annual borrowing costs stood at 9.3% (annualized) for the nine months ended December 2019. Ability to diversify resource profile and maintain competitive borrowing cost will remain key rating monitorables over the medium term.

Liquidity Strong

Shriram's liquidity position is adequate. The structural Asset Liability Maturity (ALM) statement of STFCL as on December 31, 2019 shows that ALM position is adequate with cumulative positive gaps upto the 1 year bucket indicating that business inflows also support repayments.

As on March 31, 2020, STFCL had liquidity of around Rs 4500 crore comprising of cash and committed unutilised CC/WCDL lines. Additionally, STFCL has around Rs 13,000 crore of sanctions pending draw-down or placement in the form of term loans, debentures under TLTRO scheme, securitisation and partial credit guarantee direct assignment scheme. Against the same, they have total debt payments of Rs 4,313 crore over the next three months till end June 2020.

CRISIL notes that STFCL has a diversified resource profile and has tapped the overseas markets successfully in the past. For the nine months ended December 31, 2019, the company has been able to raise Rs 32,307 crore of funds through various instruments. However, there is dependence on securitisation funds with around 40% of incremental funding over the last few quarters coming through this route. With the near-term uncertainty around collections, the ability to tap this route in a timely manner will be a monitorable. Additionally, the debt capital markets is seeing high risk aversion with mutual funds 'one of the largest investors 'facing redemption pressure. This too could put near-term pressure on fund raising and liquidity for all NBFCs including STFCL and will be a monitorable.

Outlook: Negative

The outlook revision reflects CRISIL's belief that STFCL's collections and asset quality metrics is likely to come under pressure due to the extended nation-wide lockdown and challenging economic environment. The company largely caters to borrowers with modest credit profile and relatively under-banked customers. The borrowers of the company are primarily individual small road transport operators whose truck utilisation and income streams are more vulnerable to weak economic activity.



Rating Sensitivity factors

Upward Factors:

- * Sustainable improvement in asset quality with GNPA improving to under 5% on a sustainable basis with a consequent improvement in earnings profile
- * Further strengthening of the capital position whilst maintaining the strong market position in the pre-owned CV financing segment

Downward Factors:

- * Deterioration in collection efficiency or asset quality metrics with GNPA remaining higher than 10% and collection efficiency not reverting to pre-pandemic levels
- * Significant increase in steady-state gearing over an extended period inching beyond 7.5 times

About the Company

STFCL, incorporated in 1979, is the flagship company of the Shriram group. It is registered with RBI as a deposit-taking, asset-financing non-banking financial company. STFCL provides financing for vehicles such as CVs (both pre-owned and new), tractors, and passenger vehicles. It has pan-India presence, with about 1,545 branches and 838 rural centres as on March 31, 2019. In April 2018, STFCL completed the sale of its majority stake in wholly owned subsidiary Shriram Automall to MXC Solutions India Pvt Ltd (MXC, owner of CarTrade.com) for Rs 156.38 crore.

STFCL's reported total income (net of interest expense) and profit after tax (PAT) of Rs.7908 crore and Rs.2564 crore respectively, for fiscal 2019 against Rs. 7015 crore and Rs. 2461 crore, respectively, for fiscal 2018.

Key Financial Indicators

| Particulars | Unit | Dec-19 | Mar-19 | Mar-18 |
|---|---------|--------|----------|--------|
| Total assets | Rs. Cr. | 110794 | 1,05,292 | 97,245 |
| Total income (net of interest expenses) | Rs. Cr. | 6,282 | 7,908 | 7,015 |
| PAT | Rs. Cr | 2,278 | 2,564 | 2,461 |
| Gross NPA | % | 8.71* | 8.29^ | 9.15^ |
| Overall capital adequacy ratio | % | 20.68 | 20.27 | 17.38 |
| Return on managed assets | % | 2.8 | 2.5 | 2.7 |

^{*}As per INDAS ^As per IGAAP

Any other information: Not applicable

Note on complexity levels of the rated instrument:

CRISIL complexity levels are assigned to various types of financial instruments. The CRISIL complexity levels are available on www.crisil.com/complexity-levels. Users are advised to refer to the CRISIL complexity levels for instruments that they consider for investment. Users may also call the Customer Service Helpdesk with queries on specific instruments.



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Annexure - Details of Instrument(s)

| ISIN | Name of Instrument | Date of Allotment | Coupon rate (%) | Maturity Date | Issue si (Rs Cr |
|--------------|--|-------------------|--------------------|---------------|--------------------|
| NA | Commercial paper | NA | NA | Upto 365 days | 7,500.0 |
| NA | Long-Term Bank Facility@ | NA | NA | NA | 12,593.3 |
| NA | Cash Credit & Working Capital demand loan | NA | NA | NA | 5,927.5 |
| NA | Proposed Long Term Bank Loan Facility | NA | NA | NA | 13,858.3 |
| NA | Short-Term Bank Facility | NA | NA | NA | 1,799.3 |
| NA | Bank Guarantee | NA | NA | NA | 1,479.6 |
| NA | Bank Guarantee | NA | NA | NA | 585 |
| NA | Fixed Deposit Programme | NA | NA | NA | - |
| INE721A08927 | Subordinated debt | 03-May-10 | 10.75% | 03-May-20 | 1 |
| INE721A08AD2 | Subordinated debt | 28-May-10 | 10.75% | 28-May-20 | 50 |
| INE721A08AE0 | Subordinated debt | 04-Jun-10 | 10.60% | 04-Jun-20 | 25 |
| INE721A08AH3 | Subordinated debt | 30-Aug-10 | 11.00% | 30-Aug-25 | 29.2 |
| INE721A08AI1 | Subordinated debt | 09-Sep-10 | 11.00% | 09-Sep-25 | 25 |
| INE721A08AK7 | Subordinated debt | 15-Oct-10 | 11.05% | 15-Oct-28 | 25 |
| INE721A08BS8 | Subordinated debt | 07-Mar-13 | 10.65% | 07-Mar-23 | 33 |
| INE721A08BT6 | Subordinated debt | 08-Mar-13 | 10.65% | 08-Mar-23 | 2.5 |
| INE721A08BV2 | Subordinated debt | 13-Mar-13 | 10.65% | 13-Mar-23 | 1.5 |
| INE721A08BZ3 | Subordinated debt | 28-Mar-13 | 10.65% | 28-Mar-23 | 35 |
| INE721A08CC0 | Subordinated debt | 28-Mar-13 | 10.65% | 28-Mar-23 | 0.7 |
| INE721A08CE6 | Subordinated debt | 02-May-13 | 10.65% | 02-May-23 | 23.5 |
| INE721A08CI7 | Subordinated debt | 20-May-13 | 10.25% | 20-May-23 | 10 |
| INE721A08CJ5 | Subordinated debt | 21-May-13 | 10.25% | 19-May-23 | 20 |
| INE721A08CK3 | Subordinated debt | 29-May-13 | 10.00% | 29-May-28 | 15 |
| INE721A08CM9 | Subordinated debt | 24-Jun-13 | 10.15% | 24-Jun-23 | 50 |
| INE721A08CO5 | Subordinated debt | 05-Jul-13 | 10.25% | 05-Jul-23 | 25 |
| INE721A08CU2 | Subordinated debt | 30-Sep-15 | 10.10% | 29-Sep-23 | 67 |
| INE721A08CV0 | Subordinated debt | 01-Dec-16 | 8.50% | 30-May-24 | 40 |
| INE721A08CW8 | Subordinated debt | 01-Dec-16 | 8.50% | 01-Dec-26 | 60 |
| INE721A08CX6 | Subordinated debt | 29-Dec-16 | 8.50% | 29-Dec-26 | 75 |
| INE468M08102 | Subordinated debt | 12-Aug-14 | 10.60% | 12-Aug-24 | 10 |
| INE721A08AL5 | Subordinated debt | 31-Mar-11 | 11.50% | 31-Mar-21 | 25 |
| INE468M08045 | Subordinated debt | 13-Jan-12 | 12.20% | 13-Jan-22 | 25 |
| INE468M08029 | Subordinated debt | 23-Dec-11 | 12.20% | 23-Dec-21 | 25 |
| INE468M08078 | Subordinated debt | 25-Jun-13 | 10.20% | 25-Jun-23 | 25 |
| INE721A08BN9 | Subordinated debt | 30-Jan-13 | 10.65% | 30-Jan-23 | 2.7 |
| INE721A08CY4 | Subordinated debt | 17-Oct-17 | 8.20% | 15-Oct-27 | 294 |
| INE721A08CZ1 | Subordinated debt | 23-Mar-18 | 9.00% | 23-Mar-28 | 100 |
| INE721A08DA2 | Subordinated debt | 28-Mar-18 | 9.00% | 28-Mar-28 | 995 |
| INE721A08DB0 | Subordinated debt | 28-Mar-18 | 8.95% | 28-Apr-25 | 40 |



| | | | | | inpany |
|--------------|---|-----------|-------------------------|-----------|--------|
| INE721A08DC8 | Subordinated debt | 28-Nov-18 | 10.25% | 26-Apr-24 | 1775 |
| INE721A08DD6 | Subordinated debt | 12-Dec-18 | 10.51% | 12-Dec-28 | 35 |
| INE721A08DE4 | Subordinated debt | 31-Dec-18 | 10.25% | 27-Dec-24 | 550 |
| NA | Subordinated debt# | NA | NA | NA | 837.1 |
| NA | Long Term Principal Protected Market Linked Debentures# | NA | NA | NA | 464.7 |
| INE721A07OW5 | Long Term Principal Protected Market Linked Debentures | 29-May-19 | 7.17 G-SEC 2028 LINKED | 27-Nov-20 | 8 |
| INE721A07OX3 | Long Term Principal Protected Market Linked Debentures | 29-May-19 | 7.17 G-SEC 2028 LINKED | 27-May-21 | 27.3 |
| INE721A07LI0 | Debentures | 14-Sep-11 | 10.60% | 13-Sep-21 | 125 |
| INE721A07FT9 | Debentures | 05-Jul-13 | 9.60% | 05-Jul-23 | 50 |
| INE721A07FZ6 | Debentures | 15-Jul-13 | 9.60% | 15-Jul-23 | 9.6 |
| INE721A07GD1 | Debentures | 14-Aug-13 | 10.50% | 14-Aug-23 | 29.7 |
| INE721A07GE9 | Debentures | 21-Aug-13 | 10.75% | 21-Aug-20 | 1000 |
| INE721A07GF6 | Debentures | 27-Aug-13 | 10.50% | 27-Aug-23 | 18.5 |
| INE721A07GN0 | Debentures | 30-Sep-13 | 10.75% | 30-Sep-23 | 10 |
| INE721A07GQ3 | Debentures | 09-Oct-13 | 10.75% | 09-Oct-23 | 10 |
| INE721A07HE7 | Debentures | 28-Mar-14 | 10.60% | 28-Mar-24 | 10 |
| INE721A07JS3 | Debentures | 04-Dec-15 | 8.80% p.a. | 04-Dec-20 | 15 |
| INE721A07JW5 | Debentures | 18-Mar-16 | 9.25% p.a. | 18-Mar-21 | 100 |
| INE721A07JX3 | Debentures | 18-Mar-16 | 9.30% p.a. | 18-Mar-26 | 100 |
| INE721A07KA9 | Debentures | 29-Mar-16 | 9.25% p.a. | 29-Mar-21 | 75 |
| INE721A07KB7 | Debentures | 29-Mar-16 | 9.30% p.a. | 27-Mar-26 | 145 |
| INE721A07KC5 | Debentures | 13-Apr-16 | 9.15% p.a. | 13-Apr-21 | 516 |
| INE721A07KD3 | Debentures | 13-Apr-16 | 9.22% p.a. | 13-Apr-26 | 179 |
| INE721A07KE1 | Debentures | 22-Apr-16 | 9.20% p.a. | 22-Apr-26 | 26 |
| INE721A07KF8 | Debentures | 29-Apr-16 | 9.05% p.a. | 29-Apr-21 | 15 |
| INE721A07KG6 | Debentures | 25-May-16 | 9.05% p.a. | 25-May-23 | 50 |
| INE721A07KI2 | Debentures | 09-Jun-16 | 9.05% p.a. | 09-Jun-23 | 12.5 |
| INE721A07KJ0 | Debentures | 10-Jun-16 | Zero Coupon @8.92% p.a. | 10-Jun-21 | 5 |
| INE721A07KK8 | Debentures | 30-Jun-16 | 9.05% | 30-Jun-21 | 85 |
| INE721A07KL6 | Debentures | 05-Jul-16 | 8.30% | 05-Jun-21 | 660 |
| INE721A07KP7 | Debentures | 19-Jul-16 | 9.05% | 19-Jul-23 | 75 |
| INE721A07KZ6 | Debentures | 03-Aug-16 | 8.85% | 03-Aug-21 | 450 |
| INE721A07LD1 | Debentures | 08-Aug-16 | 8.87% | 08-Aug-26 | 110 |
| INE721A07LE9 | Debentures | 16-Aug-16 | 8.50% | 16-Aug-21 | 25 |
| INE721A07LH2 | Debentures | 30-Aug-16 | 8.45% | 30-Aug-21 | 20 |
| INE721A07LR1 | Debentures | 23-Mar-17 | 8.10% | 23-Mar-22 | 600 |
| INE721A07MB3 | Debentures | 30-Mar-17 | 8.15% | 30-Mar-22 | 5 |
| INE721A07MD9 | Debentures | 31-Mar-17 | 8.15% | 31-Mar-22 | 45 |
| INE721A07MS7 | Debentures | 19-Jul-17 | 7.80% | 17-Jul-20 | 230 |
| INE721A07MT5 | Debentures | 24-Jul-17 | Zero Coupon | 20-Aug-20 | 125 |
| INE721A07MU3 | Debentures | 25-Jul-17 | Zero Coupon | 26-Jul-21 | 550 |
| INE721A07MW9 | Debentures | 10-Aug-17 | 7.6414% p.a. | 10-Nov-20 | 360 |
| INE721A07MX7 | Debentures | 22-Aug-17 | 7.73% | 22-Aug-22 | 275 |
| INE721A07MK4 | Debentures | 13-Jun-17 | 8.00% | 12-Jun-20 | 465 |



| | | | | All our Global of | ompany |
|--------------|------------|-----------|---|-------------------|--------|
| INE721A07MO6 | Debentures | 27-Jun-17 | 0.00% | 26-Jun-20 | 10 |
| INE721A07MN8 | Debentures | 27-Jun-17 | 7.84% | 26-Jun-20 | 35 |
| INE721A07ME7 | Debentures | 29-May-17 | 7.95% | 29-May-20 | 5 |
| INE721A07MY5 | Debentures | 19-Sep-17 | 7.60% | 17-Sep-21 | 50 |
| INE721A07MZ2 | Debentures | 13-Nov-17 | 7.73% | 13-Nov-20 | 250 |
| INE721A07NA3 | Debentures | 30-Nov-17 | 8.00% | 30-Nov-22 | 70 |
| INE721A07NC9 | Debentures | 29-Dec-17 | Zero Coupon | 08-Apr-21 | 230 |
| INE721A07NI6 | Debentures | 21-Mar-18 | 8.55% | 21-May-21 | 434.9 |
| INE721A07NM8 | Debentures | 22-Mar-18 | Zero Coupon | 06-Apr-21 | 100 |
| INE721A07NL0 | Debentures | 22-Mar-18 | 8.72% | 22-Mar-23 | 241.5 |
| INE721A07NG0 | Debentures | 16-Mar-18 | Zero Coupon | 30-Apr-21 | 137 |
| INE721A07NO4 | Debentures | 26-Mar-18 | 8.72% | 26-May-25 | 35 |
| INE721A07NQ9 | Debentures | 27-Mar-18 | Zero Coupon | 31-May-21 | 525 |
| INE721A07OI4 | Debentures | 20-Nov-18 | 1st Coupon - 20th November 2018to 10th March 2019 - "Benchmark + Spread 2.22%" = 9.80% p.a. 2nd Coupon - 11th March 2019 to 10th March 2020 - "Benchmark + Spread 2.22%" 3rd Coupon - "Benchmark + Spread " | 11-Mar-21 | 250 |
| INE721A07OJ2 | Debentures | 06-Dec-18 | 9.85% | 15-Apr-22 | 150 |
| INE721A07OK0 | Debentures | 19-Dec-18 | | 14-May-20 | 200 |
| INE721A07OL8 | Debentures | 19-Dec-18 | Benchmark + Spread % or 9.50% whichever is higher. Interest to be paid on interest payment dates on paid-up value of Debentures. | 12-Aug-21 | 225 |
| INE721A08DF1 | Debentures | 22-Jan-19 | 9.90% | 21-Jun-24 | 500 |
| INE721A07OU9 | Debentures | 28-Feb-19 | Coupon rate - Benchmark + 2.66% Interest Rate for the initial period i.e. till the next Interest Reset Date is 8.90% p.a. and thereafter Benchmark Rate + 2.66% | 22-Feb-21 | 150 |
| INE721A07OV7 | Debentures | 03-Apr-19 | 9.46% | 03-Jul-20 | 125 |
| INE721A07PQ4 | Debentures | 10-Feb-20 | 9.50% | 10-Mar-21 | 500 |
| INE721A07PR2 | Debentures | 13-Feb-20 | 8.97% | 15-Mar-21 | 1000 |
| INE721A07PS0 | Debentures | 13-Feb-20 | 10.00% | 13-Feb-23 | 200 |



| | | , | | | |
|--------------|------------|-----------|--|------------------------|--------|
| INE721A07PT8 | Debentures | 26-Feb-20 | 9.50% | 27-Feb-23 | 300 |
| INE721A07PU6 | Debentures | 26-Feb-20 | 9.25% | 28-Feb-28 | 200 |
| INE721A07MM0 | Debentures | 23-Jun-17 | Zero Coupon | 23-Jun-20 | 50 |
| INE721A07GT7 | Debentures | 24-Oct-13 | Individual - 11.75% and Non Individual 10.75% | 24-Oct-20 | 77.58 |
| INE721A07GW1 | Debentures | 24-Oct-13 | Not Applicable | 24-Oct-20 | 13.73 |
| INE721A07HJ6 | Debentures | 15-Jul-14 | (\$) 10.15% per annum. (Note: NCD Holders who are Individuals on any Record Date shall receive an additional incentive on Coupon @ 1.35% p.a. for the amount outstanding) (*) | 15-Jul-21 | 136.07 |
| INE721A07HL2 | Debentures | 15-Jul-14 | (\$\$) 9.71% per annum. (*) (Note: NCD Holders who are Individuals on any Record Date shall receive an additional incentive on Coupon @ 1.23% p.a. for the amount outstanding) (^) (Note: NCD Holders who are Non- Individuals on any Record Date the interest will be calculated on Coupon @ 9.71% p.a. for the amount outstanding) | 15-Jul-21 | 35.19 |
| INE721A07HO6 | Debentures | 15-Jul-14 | Not Applicable | 15-Jul-21 | 28.12 |
| INE721A07NT3 | Debentures | 27-Jul-18 | 8.93%+ 0.10% | 27-Jul-23 | 150.38 |
| INE721A07NU1 | Debentures | 27-Jul-18 | 9.03%+0.10% | 27-Jul-28 | 49.93 |
| INE721A07NV9 | Debentures | 27-Jul-18 | 9.1%+0.10% | 27-Jul-21 | 2213 |
| INE721A07NW7 | Debentures | 12-Jul-18 | 9.30% | 12-Jul-23 | 540.21 |
| INE721A07NW7 | Debentures | 12-Jul-16 | 9.40% | 12-Jul-23 12-Jul-28 | 424.89 |
| | | | | | |
| INE721A07NY3 | Debentures | 12-Jul-18 | Zero Interest | 12-Jul-21 | 72.45 |
| INE721A07NZ0 | Debentures | 12-Jul-18 | Zero Interest | 12-Jul-23 | 90.26 |
| INE721A07OB9 | Debentures | 02-Nov-18 | 9.12% | 02-Nov-23 | 94.63 |
| INE721A07OC7 | Debentures | 02-Nov-18 | 9.30% | 02-Nov-28 | 32.34 |



| INE721A07OD5 | Debentures | 02-Nov-18 | 9.40% | 02-Nov-21 | 207.77 |
|--------------|-------------|-----------|----------------|-----------|----------|
| INE721A07OE3 | Debentures | 02-Nov-18 | 9.50% | 02-Nov-23 | 114.32 |
| INE721A07OM6 | Debentures | 06-Feb-19 | 9.12% | 06-Feb-24 | 87.7 |
| INE721A07ON4 | Debentures | 06-Feb-19 | 9.30% | 06-Feb-29 | 26.38 |
| INE721A07OO2 | Debentures | 06-Feb-19 | 9.40% | 06-Feb-22 | 180 |
| INE721A07OP9 | Debentures | 06-Feb-19 | 9.50% | 06-Feb-24 | 100.11 |
| INE721A07OQ7 | Debentures | 06-Feb-19 | 9.70% | 06-Feb-29 | 34.15 |
| INE721A07OY1 | Debentures | 22-Aug-19 | 9.12% | 22-Feb-23 | 42.23 |
| INE721A07OZ8 | Debentures | 22-Aug-19 | 9.22% | 22-Aug-24 | 34.35 |
| INE721A07PA8 | Debentures | 22-Aug-19 | 9.31% | 22-Aug-26 | 21.04 |
| INE721A07PB6 | Debentures | 22-Aug-19 | 9.30% | 22-Feb-22 | 53.11 |
| INE721A07PC4 | Debentures | 22-Aug-19 | 9.50% | 22-Feb-23 | 55.81 |
| INE721A07PD2 | Debentures | 22-Aug-19 | 9.60% | 22-Aug-24 | 47.2 |
| INE721A07PE0 | Debentures | 22-Aug-19 | 9.70% | 22-Aug-26 | 26.19 |
| INE721A07PF7 | Debentures | 22-Aug-19 | Not Applicable | 22-Feb-23 | 28.21 |
| INE721A07PG5 | Debentures | 22-Aug-19 | Not Applicable | 22-Aug-24 | 17.57 |
| INE721A07PH3 | Debentures | 22-Aug-19 | Not Applicable | 22-Aug-26 | 14.23 |
| INE721A07OR5 | Debentures | 06-Feb-19 | Not Applicable | 06-Feb-22 | 67.04 |
| INE721A07OS3 | Debentures | 06-Feb-19 | Not Applicable | 06-Feb-24 | 41.94 |
| INE721A07OG8 | Debentures | 02-Nov-18 | Not Applicable | 02-Nov-21 | 76.62 |
| INE721A07OH6 | Debentures | 02-Nov-18 | Not Applicable | 02-Nov-23 | 42.13 |
| INE721A07OF0 | Debentures | 02-Nov-18 | 9.70% | 02-Nov-28 | 38.98 |
| INE721A07PI1 | Debentures | 28-Jan-20 | 8.52% | 28-Jan-23 | 29.32 |
| INE721A07PJ9 | Debentures | 28-Jan-20 | 8.66% | 28-Jan-25 | 16.3 |
| INE721A07PK7 | Debentures | 28-Jan-20 | 8.75% | 28-Jan-27 | 13.83 |
| INE721A07PL5 | Debentures | 28-Jan-20 | 8.85% | 28-Jan-23 | 50.51 |
| INE721A07PM3 | Debentures | 28-Jan-20 | 9.00% | 28-Jan-25 | 34.7 |
| INE721A07PN1 | Debentures | 28-Jan-20 | 9.10% | 28-Jan-27 | 13.02 |
| INE721A07PO9 | Debentures | 28-Jan-20 | Not Applicable | 28-Jan-23 | 20.82 |
| INE721A07PP6 | Debentures | 28-Jan-20 | Not Applicable | 28-Jan-25 | 15.16 |
| INE721A07MQ1 | Debentures | 18-Jul-17 | 0.00% | 18-Jul-22 | 750 |
| INE721A07PV4 | Debentures | 27-Mar-20 | 9.15% | 25-Mar-22 | 600 |
| NA | Debentures# | NA | NA | NA | 18981.79 |

[#]yet to be issued

@Long term bank facilities of Rs 1243 crore transferred from Shriram Equipment Finance Company Limited to Shriram Transport amalgamation of the former with latter

Annexure - Details of Rating Withdrawn

| ISIN | Name of Instrument | Date of Allotment | Coupon rate (%) | М |
|--------------|--------------------|-------------------|------------------|---|
| INE721A07KX1 | Debentures | 01-Aug-16 | 8.82% | |
| INE721A07LQ3 | Debentures | 27-Feb-17 | Zero Coupon @ 8% | |
| INE721A07LS9 | Debentures | 24-Mar-17 | 8.10% | |

Annexure - List of entities consolidated

| Entity consolidated | Extent of consolidation | Rationale for consolidation |
|--------------------------------|-------------------------|-----------------------------|
| Shriram Automall India Limited | Equity | Associate |

Annexure - Rating History for last 3 Years



| | Current | | | 2020 (History) | | 2019 | | 2018 | |
|--|---------|-----------------------|--|----------------|----------------------------------|----------|----------------------------------|----------|----------------------|
| Instrument | Type | Outstanding Amount | Rating | Date | Rating | Date | Rating | Date | Rating |
| Commercial Paper | ST | 7500.00 | CRISIL A1+ | 06-03-20 | CRISIL A1+ | 26-06-19 | CRISIL A1+ | 14-12-18 | CRISIL A1+ |
| | | | | | | 10-05-19 | CRISIL A1+ | 13-12-18 | CRISIL A1+ |
| | | | | | | | | 06-08-18 | CRISIL A1+ |
| | | | | | | | | 31-07-18 | CRISIL A1+ |
| | | | | | | | | 08-06-18 | CRISIL A1+ |
| | | | | | | | | 28-03-18 | CRISIL A1+ |
| | | | | | | | | 27-03-18 | CRISIL A1+ |
| | | | | | | | | 21-03-18 | CRISIL A1+ |
| Fixed Deposits | FD | 0.00 | FAAA/Negati ve | 06-03-20 | FAAA/Stable | 26-06-19 | FAAA/Stable | 14-12-18 | FAAA/Stable |
| | | | | | | 10-05-19 | FAAA/Stable | 13-12-18 | FAAA/Stable |
| | | | | | | | | 06-08-18 | FAAA/Stable |
| | | | | | | | | 31-07-18 | FAAA/Stable |
| | | | | | | | | 08-06-18 | FAAA/Stable |
| | | | | | | | | 28-03-18 | FAAA/Stable |
| | | | | | | | | 27-03-18 | FAAA/Stable |
| | | | | | | | | 21-03-18 | FAAA/Stable |
| | | | | | | | | 01-03-18 | FAAA/Stable |
| Long Term Principal Protected Market Linked Debentures | LT | 500.00 06-05-20 | CRISIL PP- MLD AA+r/Negativ e | 06-03-20 | CRISIL PP- MLD AA+r/Stable | 26-06-19 | CRISIL PP- MLD AA+r/Stable | | |
| | | | | | | 10-05-19 | CRISIL PP- MLD AA+r/Stable | | |
| Non Convertible Debentures | LT | 41459.99 06-05-20 | CRISIL AA+/Negative | 06-03-20 | CRISIL AA+/Stable | 26-06-19 | CRISIL AA+/Stable | 14-12-18 | CRISIL AA+/Stable |
| | | | | | | 10-05-19 | CRISIL AA+/Stable | 13-12-18 | CRISIL AA+/Stable |
| | | | | | | | | 06-08-18 | CRISIL AA+/Stable |
| | | | | | | | | 31-07-18 | CRISIL AA+/Stable |
| | | | | | | | | 08-06-18 | CRISIL AA+/Stable |
| | | | | | | | | 28-03-18 | CRISIL AA+/Stable |
| | | | | | | | | 27-03-18 | AA+/Stable CRISIL |
| | | | | | | | | 21-03-18 | AA+/Stable CRISIL |
| | | | | | | | | | AA+/Stable |
| Short Term Debt | ST | | | | | | | 01-03-18 | CRISIL A1+ |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| Subordinated Debt | LT | 4515.10 06-05-20 | CRISIL AA+/Negative | 06-03-20 | CRISIL AA+/Stable | 26-06-19 | CRISIL AA+/Stable | 14-12-18 | CRISIL AA+/Stable |
| | | | | | | 10-05-19 | CRISIL AA+/Stable | 13-12-18 | CRISIL AA+/Stable |
| | | | | | | | | 06-08-18 | CRISIL AA+/Stable |



| | | | | | | | | Alloui | atobat Company | |
|-----------------------------------|-----------|----------|--|----------|-------------------------------------|----------|-------------------------------------|----------|-------------------------------------|---|
| | | | | | | | | 31-07-18 | CRISIL AA+/Stable | 2 |
| | | | | | | | | 08-06-18 | CRISIL AA+/Stable | 0 |
| | | | | | | | | 28-03-18 | CRISIL AA+/Stable | |
| | | | | | | | | 27-03-18 | CRISIL AA+/Stable | |
| | | | | | | | | 21-03-18 | CRISIL AA+/Stable | |
| | | | | | | | | 01-03-18 | CRISIL AA+/Stable | |
| Fund-based Bank Facilities | LT/S T | 34178.37 | CRISIL AA+/Negative / CRISIL A1+ | 06-03-20 | CRISIL AA+/Stable/ CRISIL A1+ | 26-06-19 | CRISIL AA+/Stable/ CRISIL A1+ | 14-12-18 | CRISIL AA+/Stable/ CRISIL A1+ | 3 |
| | | | | | | 10-05-19 | CRISIL AA+/Stable/ CRISIL A1+ | 13-12-18 | CRISIL AA+/Stable/ CRISIL A1+ | 3 |
| | | | | | | | | 06-08-18 | CRISIL AA+/Stable/ CRISIL A1+ | 1 |
| | | | | | | | | 31-07-18 | CRISIL AA+/Stable/ CRISIL A1+ | 2 |
| | | | | | | | | 08-06-18 | CRISIL AA+/Stable/ CRISIL A1+ | 0 |
| | | | | | | | | 28-03-18 | CRISIL AA+/Stable/ CRISIL A1+ | |
| | | | | | | | | 27-03-18 | CRISIL AA+/Stable/ CRISIL A1+ | |
| | | | | | | | | 21-03-18 | CRISIL AA+/Stable/ CRISIL A1+ | |
| | | | | | | | | 01-03-18 | CRISIL AA+/Stable/ CRISIL A1+ | |
| Non Fund-based Bank Facilities | LT/S T | 2064.63 | CRISIL AA+/Negative / CRISIL A1+ | 06-03-20 | CRISIL AA+/Stable/ CRISIL A1+ | 26-06-19 | CRISIL AA+/Stable/ CRISIL A1+ | 14-12-18 | CRISIL AA+/Stable/ CRISIL A1+ | 3 |
| | | | | | | 10-05-19 | CRISIL AA+/Stable/ CRISIL A1+ | 13-12-18 | CRISIL AA+/Stable/ CRISIL A1+ | 3 |
| | | | | | | | | 06-08-18 | CRISIL AA+/Stable/ CRISIL A1+ | 1 |
| | | | | | | | | 31-07-18 | CRISIL AA+/Stable/ CRISIL A1+ | 2 |
| | | | | | | | | 08-06-18 | CRISIL AA+/Stable/ CRISIL A1+ | C |
| | | | | | | | | 28-03-18 | CRISIL AA+/Stable/ CRISIL A1+ | |
| | | | | | | | | 27-03-18 | CRISIL AA+/Stable/ CRISIL A1+ | |
| | | | | | | | | 21-03-18 | CRISIL AA+/Stable/ CRISIL A1+ | |
| | | | | | | | | 01-03-18 | CRISIL AA+/Stable/ CRISIL A1+ | |



All amounts are in Rs.Cr.

Annexure - Details of various bank facilities

| Previous faciliti | Previ | Current facilities | | | | |
|-------------------|--|------------------------|----------------------|--|--|--|
| Amo (Rs.C | Facility | Rating | Amount (Rs.Crore) | Facility | | |
| 1479 | Bank Guarantee | CRISIL A1+ | 1479.63 | Bank Guarantee | | |
| 58 | Bank Guarantee | CRISIL AA+/Negative | 585 | Bank Guarantee | | |
| - La. | Cash Credit & Working Capital demand loan | CRISIL AA+/Negative | 5927.5 | Cash Credit & Working Capital demand loan | | |
| ty@ 1259 | Long Term Bank Facility@ | CRISIL AA+/Negative | 12593.28 | Long Term Bank Facility@ | | |
| 3ank 1385 | Proposed Long Term Bank Loan Facility | CRISIL AA+/Negative | 13858.29 | Proposed Long Term Bank Loan Facility | | |
| lity 179 | Short Term Bank Facility | CRISIL A1+ | 1799.3 | Short Term Bank Facility | | |
| 362 | Total | | 36243 | Total | | |

@Long term bank facilities of Rs 1243 crore transferred from Shriram Equipment Finance Company Limited to Shriram Transport Finance amalgamation of the former with latter

Links to related criteria

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Rating Criteria for Finance Companies

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