

October 05, 2021

Oxyzo Financial Services Private Limited: Ratings upgraded to [ICRA]A+ (Stable) and [ICRA]A1+

Summary of rating action

Instrument*^	Previous Rated Amount (Rs. crore)	Current Rated Amount (Rs. crore)	Rating Action
Non-convertible Debentures	310.00	310.00	[ICRA]A+ (Stable); Upgraded from [ICRA]BBB+ (Stable)
Non-convertible Debenture	23.00	23.00	[ICRA]A+ (Stable); Upgraded from [ICRA]A-(CE) (Stable)
LT-Market Linked Debentures	44.00	44.00	PP-MLD [ICRA]A+ (Stable); Upgraded from PP-MLD [ICRA]BBB+ (Stable)
Commercial Paper Programme	25.00	25.00	[ICRA]A1+; Upgraded from [ICRA]A2+
Long Term - Fund Based/ CC	142.70	188.34	[ICRA]A+ (Stable); Upgraded from [ICRA]BBB+ (Stable)
Long Term - Fund Based TL	57.30	11.66	[ICRA]A+ (Stable); Upgraded from [ICRA]BBB+ (Stable)
LT Borrowing Programme/NCD	2.00	2.00	[ICRA]A+ (Stable); Upgraded from [ICRA]BBB+ (Stable)
Long-term Loan	8.00	8.00	[ICRA]A+ (Stable); Upgraded from [ICRA]A-(CE) (Stable)
Issuer Rating	-	-	[ICRA]A+ (Stable); Upgraded from [ICRA]BBB+ (Stable)
Total	612.00	612.00	

*Instrument details are provided in Annexure-1

Rationale

While arriving at the rating, ICRA has taken a consolidated view of the credit profiles of Oxyzo Financial Services Private Limited (Oxyzo) and its parent i.e OFB Tech Private Limited (OFB), hereafter referred to as the OFB Group, owing to the operational linkages, common management, shared infrastructure, as well as the strategic importance of both the businesses to each other.

The rating upgrade factors in the continued profitable scale-up by Oxyzo and its parent, and a sustained delivery of resilient performance during the pandemic, with good control on collection efficiency and asset quality. Also, the Group's equity capital base stands augmented multi-fold, thereby providing visibility on sufficient growth capital for the medium term. Moreover, the improving scale of operations and the resulting operating efficiency augur well for the credit profile, along with the demonstrated ability to augment the lender base and diversify the borrowing profile, and the sustained track record of prudent liquidity management. ICRA also draws comfort from the high share of secured loan book (69% backed by non-fund based instruments as of July 31, 2021) for Oxyzo and absence of inventory/ price risk in the commerce business undertaken by OFB. While the ongoing challenging operating environment may keep asset quality under some pressure, ICRA notes that the Group has sufficient capital buffer to absorb asset side shock, if any, without impairing the financial profile significantly from current level.

The Group is well capitalised with a consolidated net worth of about Rs. 2,619 crore and a gearing of less than 0.5x as on August 31, 2021. The capitalisation level has been supported by regular equity raisings to enable growth without high dependence on borrowings. The Group raised equity aggregating Rs. 689 crore from the funding rounds concluded in March

2021 and April 2021 and Rs. 311 crore earlier in FY2020. Further, it concluded an equity raise of Rs. 1,182 crore in Q2 FY2022, with more rounds of sizeable capital raise expected to be concluded in the immediate term.

Oxyzo's asset quality indicators have remained under control with gross stage 3 percentage of 1.2% as on July 31, 2021 compared to 0.9% as on March 31, 2020. Moreover, the 90+ days past due (DPD), specifically in the unsecured purchase finance book, has remained under relatively good control at a satisfactory level of 2.3% as on July 31, 2021 compared to 1.7% as on March 31, 2020.

The rating is, however, constrained by the high pace of growth in relation to the existing scale of the Group's operations, which can pose challenges in maintaining the underwriting quality, liability profile, and product quality/service standards. Also, it is noted that further evolution of the Group's business model cannot be ruled out. In this regard, a considerable deviation from the current business risk trajectory will be a credit negative. Also, while ICRA takes cognisance of the Group's differentiated tech-driven business model with multiple touch points with customers, its trading as well as lending businesses remain exposed to intense competition from traditional and new-age business models.

Key rating drivers and their description

Credit strengths

Strong capitalisation – The OFB Group is well capitalised for its medium-term growth requirements with a consolidated net worth of about Rs. 2,619 crore and a gearing of less than 0.5x as on August 31, 2021. The capitalisation level has been supported by regular equity raisings to enable growth without high dependence on borrowings. The Group raised equity aggregating Rs. 689 crore from the funding rounds concluded in March 2021 and April 2021 and Rs. 311 crore earlier in FY2020. Further, it concluded an equity raise of Rs. 1,182 crore in Q2 FY2022, with more rounds of sizeable capital raise expected to be concluded in the immediate term.

The capitalisation has remained comfortable for the non-banking financial company (NBFC; i.e. Oxyzo) as well (standalone level) with the gearing remaining consistently below 3x and the CRAR above 25% (2.4x and 30%, respectively, as on July 31, 2021). While ICRA expects the leverage to increase over the medium term given the targeted growth plans, the Group is expected to maintain a prudent capitalisation profile (consolidated leverage below 1.5x) with sufficient capital buffer.

Demonstrated, albeit short, track record of good asset quality/business risk management in a challenging environment; however, unsecured lending portfolio imparts vulnerability – While the Group's lending operations are of a relatively recent vintage and its ability to manage the asset quality through multiple economic cycles is yet to be established, ICRA draws comfort from the satisfactory performance trajectory over the past three years despite the multiple disruptions and challenging operating environment. Further, a high proportion of the exposures (~2/3rd as on July 31, 2021) are backed by non-fund based instruments with Nil loss against such secured exposures since the commencement of operations. ICRA also draws comfort from the Group's demonstrated business philosophy of not maintaining inventory to avoid price risk in the trading business. Also, the multi-brand multi-product approach supports diversification.

Also, it is noted that a high proportion of the business is from repeat customers, where the Group already has a track record of prepayments. ICRA also notes that the Group has a granular loan book/ receivables position and has set up a good underwriting framework and early warning assessment and risk management processes, thus mitigating the risk to an extent. With the business model encompassing raw material procurement, lending, and marketing services, the Group has various touchpoints with small and medium enterprises (SMEs). This helps it gauge early warning signals and gather market intelligence at the borrower as well as supply chain level. Besides, the Group is able to exert better control over the end use of the funds.

Further, the relatively short-term nature of the portfolio (with interest being serviced monthly) provides comfort. Owing to the relatively short-tenured nature of the loans, a single customer revolves a particular limit multiple times on average, thereby

having better seasoning in terms of cyclicity of the loan book. Nonetheless, exposure to portfolio vulnerability is expected to remain, considering the moderate credit quality of the underlying borrowers with a portion of the lending being in the form of unsecured loans to SME borrowers.

While the challenging operating environment is likely to lead to some asset quality pressure, especially in select segments, Oxyzo's asset quality indicators have been under control so far with a gross stage 3 percentage of 1.2% as on July 31, 2021 compared to 0.9% as on March 31, 2020. The 90+ DPD, specifically in the unsecured purchase finance book, has remained under relatively good control at a satisfactory level of 2.3% as on July 31, 2021 compared with 1.7% as on March 31, 2020. The delinquency levels in softer buckets have also witnessed only a marginal uptick and largely remain under control, and the proportion of portfolio restructured was less than 0.2% of the total loan book as on July 31, 2021. As the economic slowdown has impacted the credit profile of SME borrowers, the company's ability to continue maintaining comfortable asset quality while diversifying into new geographies and supply chains and growing through new customer acquisitions will remain a monitorable going forward.

Adequate profitability trajectory – Notwithstanding the growing and early stage of operations and the challenges due to the pandemic, the OFB Group reported a consolidated net profit of Rs. 56 crore with an RoE of 7.4% in FY2021. Oxyzo, at standalone level, reported a PAT of Rs. 40 crore in FY2021 with a return on average assets (RoA) of 3.1%. Further, the company is estimated to have achieved a PAT of Rs. 20 crore in 4M FY2022 with a RoA of 3.6%. The profitability trajectory has been supported by a moderation in the operating expenses to 2.7% of the average managed assets for Oxyzo in 4M FY2022 from 2.9% in FY2021, 4.6% in FY2020 and 7.1% in FY2019 on the back of the improved scale of operations. Going forward, further improvement in the operating efficiency with scale, while keeping good control on the asset quality will remain imperative for achieving healthy profitability and for improving the RoE from 7.4% in FY2021 (10.4% for Oxyzo at standalone level), without excessive dependence on leverage. In this regard, the Group is estimated to have achieved a consolidated RoE of 8.8% in 4M FY2022, while the NBFC reported a standalone RoA of 3.7% and RoE of 13.0% in 4M FY2022.

Improving liability profile – The Group's funding profile continues to improve, with the proportion of banks in the overall borrowing mix increasing to 60% as on March 31, 2021 from 55% as on March 31, 2020 and 38% as on March 31, 2019 (at the consolidated level). Also, the Group has been expanding the lender base and has developed relationships with thirteen private sector banks (including five small finance banks) and four public sector banks, besides about two dozen NBFCs and other lending institutions. It has also diversified its borrowing mix to include market instruments like non-convertible debentures (NCDs) and market linked debentures (23% of total borrowings as of March 31, 2021) and commercial papers.

Oxyzo raised/secured sanctions aggregating Rs. 384 crore in 4M FY2022 at a weighted average cost of 9.4%. Earlier, the average cost of borrowing for NBFC declined to 11.2% in Q4 FY2021 from 13.5% in Q3 FY2020 with incremental borrowings at an average cost of 10.5% in Q4 FY2021 compared to 12.8% in Q3 FY2020. Going forward, given the target growth plans, the Group will have to continue augmenting relationships with lenders willing to lend in larger ticket sizes while optimising its cost of funds.

Credit challenges

High pace of growth in relation to existing scale of operations and evolving business model – The OFB Group has achieved a sharp growth in its scale of operations during the past three years. As it scaled up its customer base and established a presence across 17 states, its loan book expanded to Rs. 1,522 crore as on July 31, 2021 from Rs. 362 crore in March 2019 and the monthly run rate for gross merchandise value (GMV) increased to Rs. 434 crore as of July 2021 from Rs. 69 crore in April 2019. The Group plans to continue this high growth trajectory over the medium term. In this context, ICRA believes sharp growth can pose challenges in maintaining the underwriting quality, liability profile, and product quality/service standards.

Moreover, with the Group having sufficient equity capital and given its ambitious growth aspirations, further evolution of the business model, including forays into new segments and/or backward integration through the inorganic or organic route,

cannot be ruled out. In this regard, the Group's risk appetite as well as its ability to profitably scale up its operations while charting a prudent roadmap and maintaining the current business risk mix will remain key monitorables. Any inorganic or organic expansion, significantly altering the company's business risk profile and leverage trajectory and/or impacting the profitability will be a credit negative.

Nonetheless, as OFB has scaled up its operations and expanded its target segments to encompass product categories such as steel, non-perishable agri-commodities, chemicals and building materials, and customers from different sectors, its exposure to concentration risk has alleviated. Also, despite its foray into diverse supply chains/product categories, the Company continues to operate without inventory/price risk as the entire sales continue to be order-backed.

Exposure to intense competition – While the OFB Group has deployed a differentiated tech-driven business model by offering raw material procurement, lending and market servicing under one roof, its trading business remains exposed to competition. The supply chains that it operates in are currently dominated by fragmented structures comprising numerous distributors/traders with established business models and sales networks. Also, the performance of the legacy trading industry has been characterised by thin and volatile margins due to the exposure to price and inventory risks, which necessitates financial leverage to generate adequate returns for shareholders. In this regard, the OFB Group has adopted a prudent approach and undertakes only order-backed sales to avoid price and inventory risk and hence volatile margins. However, its ability to continue a profitable scale-up without excessive leverage, while consistently providing acceptable service levels/delivery times to customers without taking exposure to inventory/price risk, remains to be seen.

Also, although the Group has managed to grow the lending business while increasing the share of BG-backed exposures over the past two years, ICRA notes that the target borrower segment has existing borrowing relationships. Hence, the risk of augmented competition from banks and/or replication of the BG-backed lending model by other NBFCs cannot be ruled out. Nevertheless, comfort is drawn from the OFB Group's enhanced connect because of various touchpoints with SMEs and early-mover advantage with increasing presence in multiple supply chains.

Liquidity position: Strong

Given the low leverage and short-tenor loans extended by Oxyzo, its asset liability maturity (ALM) profile is characterised by positive cumulative mismatches across all the near-term buckets, even after assuming a stressed collection efficiency of 80%. Further, notwithstanding the high growth targets and associated liquidity needs, and revolving nature of sanctioned lines, the liquidity profile of the group is supported by the availability of sufficient on-balance sheet and off-balance sheet liquidity with consolidated cash & cash equivalents of more than Rs. 1,000 crore as on Sep 27, 2021 and unutilised funding lines of more than Rs. 200 crore. Moreover, the incoming capital in the immediate term is expected to further bolster the liquidity position.

Rating sensitivities

Positive factors – ICRA could change the outlook to Positive or upgrade the rating if the Group is able to significantly scale up its operations and demonstrate a sustained improvement in profitability over the medium term while adhering to the stated policy on business risk and leverage and maintaining a comfortable asset quality trajectory (gross stage 3% < 2%) in the lending business.

Negative factors – Pressure on the rating could emerge if the Group's leverage increases significantly on a sustained basis (consolidated TOL/TNW >1.5x) or the business risk aspects deviate considerably from the understanding articulated in the key rating considerations. Deterioration in the asset quality indicators and/or trading margins, translating into weak profitability and/or liquidity, will also be a credit negative.

Analytical approach

Analytical Approach	Comments
Applicable Rating Methodologies	ICRA's Credit Rating Methodology for Non-Banking Finance Companies Corporate Credit Rating Methodology Financial Consolidation and Rating Approach
Parent/Group Support	-
Consolidation/Standalone	ICRA takes a consolidated view of the credit profiles of Oxyzo and its parent i.e. OFB, given the operational linkages, common management, shared infrastructure, as well as the strategic importance of both the businesses to each other.

About the company

Oxyzo is a Gurgaon-based NBFC, which commenced lending operations in November 2017. It primarily provides secured and unsecured purchase finance loans to SMEs for financing the purchase of raw materials that are used in their core business. Oxyzo is wholly owned by OFB as on August 31, 2021.

Oxyzo's loan book, at the standalone level, stood at Rs. 1,522 crore as on July 31, 2021 compared to Rs. 1,380 crore in March 2021 and Rs. 912 crore in March 2020. As of July 31, 2021, about 69% (March 2020: 53%) of the loan book was secured by bank guarantees and about 6% by tangible assets, while 24% (March 2020: 42%) was unsecured. Purchase finance accounted for an 89% share (March 2020: 78%) in the loan book with the balance comprising term loans (5%) and loan against property & machinery as on July 31, 2021.

Oxyzo reported a PAT of Rs. 40 crore in FY2021 on a total asset base of Rs. 1,643 crore against a PAT of Rs. 21 crore in FY2020 on a total asset base of Rs. 965 crore. In 4M FY2022, the company is estimated to have achieved a PAT of Rs. 20 crore on an asset base of Rs. 1,626 crore. Oxyzo's net worth stood at Rs. 470 crore as on July 31, 2021 with a gearing of 2.4x. It reported a gross stage 3% of 1.2% as on July 31, 2021 (0.9% as of March 31, 2020). The company raised incremental equity capital of Rs. 50 crore from its parent, i.e. OFB, in September 2021.

About OFB Tech Private Limited

Incorporated in 2015, OFB provides raw material fulfilment and marketing services through its tech-enabled B2B platform under the brand 'Ofbusiness'. Through its platform, the company is engaged in the trading of bulk raw materials such as steel, agri-commodities, polymers, chemicals and cement, with a focus on small and medium enterprise (SME)-centric B2B business entities and corporates.

OFB has three subsidiaries. While Oxyzo is an NBFC offering secured and unsecured purchase finance loans to SMEs with a loan book of Rs. 1,522 crore as on July 31, 2021, Ofcons Projects and Services Private Limited and Oagri Farm Private Limited are relatively smaller entities with no major operations.

OFB had raised equity capital aggregating Rs. 1,283 crore via multiple rounds till April 2021. As a result, its consolidated net worth increased to Rs. 1,405 crore as on July 31, 2021 (compared to Rs. 85 crore in March 2018) with a consolidated gearing of 0.9x. Subsequently, in Q2 FY2022, the company concluded a large round of capital raise (Rs. 1,182 crore) led by SoftBank, whereby its consolidated net worth is estimated to have increased to Rs. 2,619 crore as on August 31, 2021. More rounds of sizeable capital are expected to be raised in the immediate term from reputed global investors.

The promoters continue to hold about 26% in OFB with the rest primarily held by private equity investors including Creation Capital, Falcon Edge, Matrix Partners, Norwest Venture Partners, SoftBank, and Zodius Capital. OFB achieved a consolidated profit after tax (PAT) of Rs. 56 crore in FY2021 compared to Rs. 32 crore in FY2020. The company is estimated to have achieved a consolidated PAT of about Rs. 33 crore in 4M FY2022 on an asset base of Rs. 2,833 crore.

Key financial indicators – Oxyzo (standalone)

	FY2019	FY2020	FY2021	4M FY2022
	Audited	Audited	Audited	Provisional
PAT	4.0	21.1	39.9	19.9
Net Worth	102.3	318.6	449.6	470.1 [^]
Loan Book	361.7	912.0	1,380.3	1,522.0
Total Assets	377.5	964.6	1,643.0	1,626.3
Return on Average Assets	1.7%	3.1%	3.1%	3.6%
Return on Average Equity	6.4%	10.0%	10.4%	13.0%
Gearing (times)	2.6	2.0	2.6	2.4
CRAR	29.5%	35.1%	32.3%	30.5%
Gross Stage 3 %	1.0%	0.9%	1.2%	1.2%
Net Stage 3 %	0.7%	0.3%	0.5%	0.4%
Net Stage 3/Net Worth %	2.6%	0.8%	1.5%	1.2%

Source: Oxyzo, ICRA Research; [^] About Rs. 520 crore as September 22, 2021; Amount in Rs. crore

Key financial indicators – OFB (standalone)

	FY2019	FY2020	FY2021	4M FY2022
	Audited	Audited	Audited	Provisional
Operating Income (OI)	594.1	698.8	1,379.0	1,034.0
OPBDITA/ OI	1.2%	3.1%	3.0%	1.3%
Profit after Tax (PAT)	13.1	13.8	19.7	13.5
PAT/ OI	2.2%	2.0%	1.4%	1.3%
Return on Capital Employed (%)	5.6%	4.6%	4.0%	4.6%
Return on Average Equity (%)	7.3%	3.2%	2.8%	3.8%
Net Worth	273.7	600.2	826.1	1,328.7
Debtors [^]	105.0	273.2	349.2	472.1
Total Assets [^]	329.5	777.9	1,130.6	1,524.5
Total Debt*/ Net Worth (times)	0.3	0.3	0.4	0.2
Total Outside Liabilities/ Net Worth (times)	0.3	0.4	0.5	0.2
OPBDITA/ Interest (times)	1.4	2.9	3.4	3.1

Source: OFB, ICRA Research; *Including bill discounting; [^] Excluding bills discounted – Rs. 116.9 crore as on March 31, 2021 and Rs. 40.6 crore as on March 31, 2020; Amount in Rs. Crore

Key financial indicators – OFB (consolidated)

	FY2019	FY2020	FY2021	4M FY2022
	Audited	Audited	Audited	Estimate
PAT	17.1	32.3	55.7	33.4
Net Worth	275.3	620.1	881.9	1,404.9*
Debtors [^]	105.0	273.2	349.2	472.1
Loan Book	361.7	912.0	1,380.3	1,522.0
Total Assets [^]	607.4	1,445.0	2,380.5	2,757.9
Return on Average Equity	9.5%	7.2%	7.4%	8.8%
Gearing (times)	1.2	1.3	1.7	1.0

Source: OFB, ICRA Research; *Consolidated net worth is estimated to have increased to Rs. 2,619 crore as on August 31, 2021; Incrementally, more rounds of sizeable capital raise are expected in the immediate term; [^] Excluding bills discounted – Rs. 116.9 crore as on March 31, 2021 and Rs. 40.6 crore as on March 31, 2020; Amount in Rs. crore

Status of non-cooperation with previous CRA: Not applicable

Any other information: None

Rating history for past three years

	Instrument	Current Rating (FY2022)				Chronology of Rating History for the Past 3 Years										
		Type	Amount Rated	Amount Outstanding	Oct 05, 2021	FY2021				FY2020			FY2019			
						Nov 19, 2020	Nov 02, 2020	Jul 16, 2020	Jun 26, 2020 Jun 08, 2020	Mar 06, 2020 Jan 28, 2020	Nov 15, 2019 Oct 25, 2019	Oct 07, 2019	Mar 25, 2019	Jan 30, 2019 Jan 08, 2019	Dec 05, 2018	
1	Non-convertible Debentures	LT	310.00	118.91	[ICRA]A+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	
2	Non-convertible Debenture	LT	23.00	-	[ICRA]A+ (Stable)	[ICRA] A- (CE) (Stable)	[ICRA] A- (CE) (Stable)	[ICRA] A- (CE) (Stable)	Provisional [ICRA] A- (CE)(Stable)	-	-	-	-	-	-	
3	LT-Market Linked Debentures	LT	44.00	34.00	PP-MLD [ICRA]A+ (Stable)	PP-MLD [ICRA] BBB+ (Stable)	PP-MLD [ICRA] BBB+ (Stable)	PP-MLD [ICRA] BBB (Stable)	PP-MLD [ICRA] BBB (Stable)	PP-MLD [ICRA] BBB (Stable)	PP-MLD [ICRA] BBB (Stable)	PP-MLD [ICRA] BBB (Stable)	PP-MLD [ICRA] BBB (Stable)	-	-	
4	Commercial Paper	ST	25.00	25.00	[ICRA]A1+	[ICRA]A2+	[ICRA]A2+	[ICRA]A2	[ICRA]A2	[ICRA]A2	[ICRA]A2	[ICRA]A2	[ICRA]A2	[ICRA]A2	[ICRA]A2	
5	Fund Based/ CC	LT	188.34	147.60	[ICRA]A+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	
6	Fund Based TL	LT	11.66	-	[ICRA]A+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	
7	LT Borrowing Programme/NCD	LT	2.00	-	[ICRA]A+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB (Stable)	-	-	-	-	-	-	
8	Long-term Loan	LT	8.00	0.74	[ICRA]A+ (Stable)	[ICRA]A-(CE) (Stable)	[ICRA] A- (CE) (Stable)	[ICRA] A- (CE) (Stable)	[ICRA] A-(CE) (Stable)	[ICRA] A-(CE) (Stable)	Provisional [ICRA] A-(CE)(Stable)	Provisional [ICRA] A-(CE)(Stable)	-	-	-	
9	Issuer Rating	LT	-	-	[ICRA]A+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB+ (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	[ICRA]BBB (Stable)	

Source: ICRA research; Amount in Rs. Crore; Note: LT: Long term; ST: Short term

Complexity level of the rated instruments

Instrument	Complexity Indicator
Non-convertible Debentures	Simple
LT-Market Linked Debentures	Complex
Commercial Paper Programme	Very Simple
Long Term - Fund Based/ CC	Simple
Long Term - Fund Based TL	Simple

Instrument	Complexity Indicator
LT Borrowing Programme	Simple

The Complexity Indicator refers to the ease with which the returns associated with the rated instrument could be estimated. It does not indicate the risk related to the timely payments on the instrument, which is rather indicated by the instrument's credit rating. It also does not indicate the complexity associated with analysing an entity's financial, business, industry risks or complexity related to the structural, transactional, or legal aspects. Details on the complexity levels of the instruments are available on ICRA's website: www.icra.in

Annexure-1: Instrument details as on July 31, 2021

ISIN / Bank Name	Instrument Name	Date of Issuance / Sanction	Coupon Rate	Maturity Date	Amount Rated (Rs. crore)	Current Rating and Outlook
NA	Issuer Rating	-	-	-	-	[ICRA]A+ (Stable)
INE04VS14160	Commercial Paper	Aug 25, 2021	9.50%	Jan 25, 2021	25.00	[ICRA]A1+
INE04VS07057	NCD	Jul 9, 2019	13.80%	Jul 23, 2021	10.00*	[ICRA]A+ (Stable)
INE04VS07032	NCD	Jan 31, 2019	13.6%	Mar 31, 2022	10.00*	[ICRA]A+ (Stable)
INE04VS07107	NCD	Jan 28, 2020	12.85%	Jul 28, 2022	10.00^	[ICRA]A+ (Stable)
INE04VS07149	NCD	Jun 15, 2020	12.07%	Jun 29, 2021	25.00*	[ICRA]A+ (Stable)
INE04VS07164	NCD	Jun 29, 2020	10.70%	Jun 29, 2023	50.00*	[ICRA]A+ (Stable)
INE04VS07214	NCD	Mar 20, 2021	11.20%	Sep 30, 2022	25.00	[ICRA]A+ (Stable)
INE04VS07206	NCD	Dec 30, 2020	10%	Jun 30, 2022	10.00	[ICRA]A+ (Stable)
INE04VS07172	NCD	Dec 10, 2020	10%	Jun 10, 2022	50.00	[ICRA]A+ (Stable)
INE04VS07172	NCD	Dec 10, 2020	10%	Jun 10, 2022	10.00	[ICRA]A+ (Stable)
INE04VS07198	NCD	Dec 31, 2020	12.60%	Dec 18, 2023	28.25	[ICRA]A+ (Stable)
INE04VS07180	NCD	Dec 18, 2020	12.75%	Dec 15, 2023	15.00	[ICRA]A+ (Stable)
Yet to be placed	NCD	NA	NA	NA	68.75	[ICRA]A+ (Stable)
INE04VS07156	NCD	Jun 24, 2020	RR+7.5%	Jun 24, 2023	23.00*	[ICRA]A+ (Stable)
INE04VS07081	MLD	Sep 2019	NA	Jun 2022	17.00	PP-MLD [ICRA]A+ (Stable)
INE04VS07123	MLD	Mar 2020	NA	May 2021	9.00	PP-MLD [ICRA]A+ (Stable)
INE04VS07115	MLD	Mar 2020	NA	Mar 2022	9.0*	PP-MLD [ICRA]A+ (Stable)
INE04VS07131	MLD	Mar 2020	NA	Mar 2023	8.00	PP-MLD [ICRA]A+ (Stable)
Yet to be placed	MLD	NA	NA	NA	1.00	PP-MLD [ICRA]A+ (Stable)
Hinduja Leyland Finance	Term Loan	Nov 2019	NA	Nov 2021	8.00	[ICRA]A+ (Stable)
Bandhan Bank	Fund-based/CC	NA	NA	NA	20.00	[ICRA]A+ (Stable)
Kotak Mahindra Bank	Fund-based/CC	NA	NA	NA	50.00	[ICRA]A+ (Stable)
State Bank of India	Fund-based/CC	NA	NA	NA	40.00	[ICRA]A+ (Stable)
SIDBI	Fund-based/CC	NA	NA	NA	25.00	[ICRA]A+ (Stable)
SIDBI	Fund-based/CC	NA	NA	NA	30.00	[ICRA]A+ (Stable)
Proposed	Fund-based/CC	NA	NA	NA	23.34	[ICRA]A+ (Stable)
Ujjivan Small Finance Bank	Fund-based/TL	NA	NA	NA	5.00*	[ICRA]A+ (Stable)
Utkarsh Small Finance Bank	Fund-based/TL	NA	NA	NA	6.66*	[ICRA]A+ (Stable)

Source: Oxyzo, ICRA Research; * Redeemed/ prepaid; ^Rs. 4 crore outstanding

Annexure-2: List of entities considered for consolidated analysis: Not applicable

Company Name	Ownership	Consolidation Approach
OFB Tech Private Limited	Rated Entity	Full Consolidation
Oxyzo Financial Services Private Limited	Subsidiary	Full Consolidation
Ofcons Projects and Services Private Limited	Subsidiary	Full Consolidation
Oagri Farm Private Limited	Subsidiary	Full Consolidation

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