

Rating Rationale

May 19, 2023 | Mumbai

Tata Motors Finance Limited

Long-term rating upgraded to 'CRISIL AA/CRISIL A+/Stable'; short-term rating reaffirmed

Rating Action

| Total Bank Loan Facilities Rated | Rs.25000 Crore | | |
|----------------------------------|--|--|--|
| Long Term Rating | CRISIL AA/Stable (Upgraded from 'CRISIL AA-/Stable') | | |
| Short Term Rating | CRISIL A1+ (Reaffirmed) | | |

| Rs.5605 Crore Non Convertible Debentures | CRISIL AA/Stable (Upgraded from 'CRISIL AA-/Stable') |
|--|--|
| Rs.3000 Crore Non Convertible Debentures | CRISIL AA/Stable (Upgraded from 'CRISIL AA-/Stable') |
| Rs.2000 Crore Non Convertible Debentures | CRISIL AA/Stable (Upgraded from 'CRISIL AA-/Stable') |
| Rs.415 Crore Perpetual Bonds | CRISIL A+/Stable (Upgraded from 'CRISIL A/Stable') |
| Rs.500 Crore Perpetual Bonds | CRISIL A+/Stable (Upgraded from 'CRISIL A/Stable') |
| Rs.500 Crore Perpetual Bonds | CRISIL A+/Stable (Upgraded from 'CRISIL A/Stable') |
| Rs.1400 Crore Subordinated Debt | CRISIL AA/Stable (Upgraded from 'CRISIL AA-/Stable') |
| Rs.8000 Crore Commercial Paper | CRISIL A1+ (Reaffirmed) |
| | |

Note: None of the Directors on CRISIL Ratings Limited's Board are members of rating committee and thus do not participate in discussion or assignment of any ratings. The Board of Directors also does not discuss any ratings at its meetings.

1 crore = 10 million

Refer to Annexure for Details of Instruments & Bank Facilities

Detailed Rationale

CRISIL Ratings has upgraded its rating on the long-term bank facilities, non-convertible debentures and subordinated debt of Tata Motors Finance Limited (TMFL) to 'CRISIL AA/Stable' from 'CRISIL AA-/Stable'. The rating on the perpetual bonds is upgraded to 'CRISIL A+/Stable' from 'CRISIL A/Stable'. The rating on the commercial papers and short-term bank facilities has been reaffirmed at CRISIL A1+.

The rating action is line with the similar action on the ultimate parent Tata Motors Limited (TML; CRISIL AA/Stable/CRISIL A1+). The ratings continue to reflect the expectation of strong support from the ultimate parent TML to TMF Holdings Limited(TMFHL; CRISIL AA/Stable/CRISIL A1+) and its subsidiaries: Tata Motors Finance Solutions Limited (TMFSL; CRISIL AA/CRISIL A+/Stable/CRISIL A1+) and Tata Motors Finance Limited(TMFL; CRISIL AA/CRISIL A+/Stable/CRISIL A1+). The ratings also factor in the group's strong position in the commercial vehicle (CV) finance segment. However, these strengths are partially offset by moderate, albeit improving, asset quality of the portfolio.

The rating on the perpetual bonds reflects the comfortable buffer over the regulatory capital adequacy requirements, and high financial flexibility due to TMLs ownership. CRISIL Ratings believes that it will maintain a comfortable cushion going forward (see CRISIL publication 'CRISIL Criteria for Rating Hybrid Instruments Issued by NBFCs/HFCs' dated December 2022 for details on CRISIL's approach for rating such instruments).

CRISIL Ratings notes that on October 3, 2022, the board of TMFL had approved a scheme of arrangement between TMFL and TMFSL wherein as a part of the internal alignment of business, the NBFC business of TMFL will be de-merged into TMFSL on a going concern basis subject to regulatory approvals. Post the de-merger, TMFHL will continue to hold TMFSL, which will subsequently be renamed to TMFL. The demerger will be a plain share swap, and the outstanding assets and liabilities pertaining to NBFC business will be transferred to TMFSL from TMFL. TMFL subsequently, will be left with the operating lease business.

The transaction is expected to be complete in the near term, subject to necessary regulatory approvals. Post the arrangement, there will not be any change in the shareholding and interlinkages between the group and the ultimate parent, TML.

For arriving at the ratings, CRISIL Ratings combines the business and financial risk profiles of TMFHL and its subsidiaries, TMFL and TMFSL, given the integration of operations and commonality of management, together referred to as the TMF Group. Consequently, the proposed transaction will not impact the credit risk profile of the group.

CRISIL Ratings has also withdrawn its rating on the non-convertible debentures of Rs 400 crore (See Annexure 'Details of Rating Withdrawn' for details) in line with its withdrawal policy. CRISIL has received independent confirmation that these instruments are fully redeemed.

Analytical Approach

CRISIL Ratings on the debt instruments and bank facilities of TMFL continue to be based on the expectation of strong support from TML. This is because of TMFL's strong strategic importance to TML and the latter's ownership through TMFHL. CRISIL has also combined the business and financial risk profiles of TMFHL and its subsidiaries, TMFL and TMFSL, given the integration of operations and commonality of management.

The ratings on the perpetual bonds additionally take into account the deeply subordinated nature of these instruments whereby TMFL is restricted from servicing these instruments if it breaches the minimum regulatory capital requirement, or if the regulator denies permission to the company to make payments of interest and principal, if it reports losses.

Please refer Annexure - List of entities consolidated, which captures the list of entities considered and their analytical treatment of consolidation.

<u>Key Rating Drivers & Detailed Description</u> Strengths:

. High strategic importance to and expectation of strong support from TML

The ratings on the debt instruments of TMFHL group are based upon the expectation of strong support from the ultimate parent TML. This is because of the high strategic importance of TMFHL group to its parent, being the captive financing arm.

CRISIL Ratings notes that on October 3, 2022, the board of TMFL had approved a scheme of arrangement between TMFL and TMFSL wherein as a part of the internal alignment of business, the NBFC business of TMFL will be de-merged into TMFSL on a going concern basis subject to regulatory approvals. Post the de-merger, TMFHL will continue to hold TMFSL, which will subsequently be renamed to TMFL. The demerger will be a plain share swap, and the outstanding assets and liabilities pertaining to NBFC business will be transferred to TMFSL from TMFL. TMFL subsequently, will be left with the operating lease business.

The transaction is expected to be complete in the near term, subject to necessary regulatory approvals. Post the arrangement, there will not be any change in the shareholding and interlinkages between the group and the ultimate parent, TML.

For arriving at the ratings, CRISIL Ratings combines the business and financial risk profiles of TMFHL and its subsidiaries, TMFL and TMFSL, given the integration of operations and commonality of management, together referred to as the TMF Group. Consequently, the proposed transaction will not impact the credit risk profile of the group.

In the past, TML has been infusing equity capital into TMFHL (including in its earlier form as TMFL, the operating company) at regular intervals. TML infused Rs 300 crore in fiscal 2018, Rs 600 crore in fiscal 2019 and Rs 150 crore in fiscal 2020. CRISIL Ratings believes TML will continue to provide similar support through TMFHL, enabling the companies to maintain their capital adequacy above the minimum requirement.

Consequently, TMFHL infused Rs 300 crore of equity into TMFL and subscribed to Rs 370 crore of Compulsorily Convertible Preference Shares issued by TMFL and Rs 150 crore of subordinated debt issued by TMFL in fiscal 2019. Furthermore, in the first quarter of fiscal 2020, TMFHL infused Rs 150 crore of equity and subscribed to Rs 300 crore of subordinated debt in TMFL. Further, in August 2022, TMFHL infused Rs. 300 crore of equity and in February 2023, TMFHL infused Rs. 400 crore of equity in TMFL to shore up its equity base.

The total capital ratio of TMFL was comfortable at 24.0% as on March 31, 2023 (18.7% as on March 31, 2022). While the total capital ratio of TMFSL stood at 23.2% as on March 31, 2023 (20.4% as on March 31, 2022). CRISIL Ratings believes TMFL and TMFSL will continue to receive need-based support from TML through TMFHL, to maintain their capital adequacy above the minimum requirement.

TMFHL and its subsidiaries have a high level of managerial and operational integration, where the parent extends management support through representation of its senior management on the boards of TMFL and TMFSL. CRISIL Ratings believes TML will continue to have majority ownership in TMFL through the holding company structure. This, along with operational integration and a shared brand name, makes TML morally obligated to support TMFHL group.

· Leading position in CV finance

TMF group is a leading vehicle financier in India. TMFL is among the top five CV financiers with assets under management (AUM) of Rs 30,294 crores as on March 31, 2023 (Rs. 34,993 crore as on March 31, 2022). As on March 31, 2023 TMFSL had a standalone portfolio of Rs 11,020 crore (Rs. 9141 crore as on March 31, 2022). Consolidated AUM as on March 31, 2023 stands at Rs 41,314 crore (March 31, 2022: Rs 44,134 crore).

Weakness:

Weak asset quality

The asset quality metrics for TMF group were impacted owing to implementation of IRACP norms from October 2022 onwards, however in fourth quarter of fiscal 2023, the asset quality metrics have improved amidst continued strong collections and write offs. The reported gross NPA and net NPA for the TMF Group stood at 9.26% and 5.02% respectively as on March 31, 2023 (9.66% and 5.75% respectively as on March 31, 2022). The gross NPA and net NPA for TMFSL on a standalone basis stood at 4.08% and 2.82% respectively as on March 31, 2023 (7.38% and 4.94% respectively as on March 31, 2022). For TMFL the reported gross NPA and net NPA increased to 11.28% and 5.91% respectively as on March 31, 2023 (10.31% and 5.98% respectively as on March 31, 2022).

The company NNPA stood below 6% as on March 31, 2023. Further, in the fourth quarter of fiscal 2023, the collection efficiency remained above 97% for both TMFL and TMFSL. Nevertheless, given the segment company is catering to, going forward company's ability to manage its asset quality is a key monitorable. CRISIL Ratings understands that the group is committed to bringing in additional equity capital to provide cushion against the asset side risk and maintain consolidated Net NPA and capitalisation metrics well within the regulatory thresholds. The overall rating continues to factor in expectation of timely financial and capital support from TML in case of any exigency.

Liquidity: Strong

CRISIL Ratings' analysis of TMFL's asset liability maturity (ALM) profile shows cumulative positive mismatches across all maturity buckets as on March 31, 2023. On a consolidated basis, as on March 31, 2023, the group had repayments of Rs 5,414 crore for the three months till June 2023 (of which Rs 1,320 crore of CC/WCDL limits are expected to be rolled over). Against the same, the group has the consolidated liquidity position which is supported by combined cash and liquid investments of Rs. 4639 crore and unutilised bank lines of Rs.4488(excluding cc/WCDL rollover) crore. TMFHL also has unutilised ICD lines of Rs 1,000 crore from TML on March 31, 2023. This excludes G Sec and T Bill Investments of Rs. 1225 crore kept for LCR requirements

Outlook: Stable

The rating outlook on TMFL is closely linked to the rating outlook on TML. CRISIL Ratings believes TMF Group will be strategically important to TML, being captive financiers, and will benefit from the financial and management support extended by TML. CRISIL Ratings will continue to closely monitor any development that can significantly alter the extent of support by TML. Changes in the rating outlook or ratings on TML may lead to similar changes in the rating outlook or ratings on TMF Group.

Rating Sensitivity factors

Upward factors:

• Changes in the rating outlook or ratings on TML by 1 notch or higher may lead to similar changes in the rating outlook or ratings on TMF Group

Downward factors:

- Downgrade in the rating of TML by 1 notch or higher
- Any change in the support philosophy of TML, resulting in reduced support to the TMFHL group
- Sharp deterioration in the consolidated asset quality, impacting the profitability and capital level of the TMFHL group

About the Company

In March 2016, TMFHL acquired 100% stake in TMFL (earlier Sheba Properties Ltd), a non-banking finance company registered with RBI, for Rs 405 crore from TML. As on March 31, 2016, TMFL had total assets of Rs 205 crore, of which the investment portfolio constituted 94% of the assets or Rs 193 crore.

With the implementation of the scheme of arrangement effective January 2017, the entire new vehicle finance business has been transferred from TMFHL to TMFL. Post transfer, TMFL is a non-deposit taking, systemically important, non-banking financial and asset financing company and will be one of the major financiers of CVs and cars for TML's customers and channel partners. In the fiscal 2023, the company reported net loss of Rs 1033 crore on total income (net of interest expenses) of Rs 1621 crore, as against a net loss of Rs 27 crore and total income (net of interest expenses) of Rs 1788 crore in fiscal 2022.

<u>Key Financial Indicators (Tata Motors Finance Limited-standalone)</u>

| As on /for the year ended | | Mar 31, 2023 | March 31, 2022 | March 31, 2021 |
|---|----------|--------------|----------------|----------------|
| Total assets | Rs crore | 30,342 | 34,336 | 36,815 |
| Total income (net of interest expenses) | Rs crore | 1,621 | 1,788 | 1,780 |
| Profit after tax (PAT) | Rs crore | -1,033 | -27 | 250 |
| Total capital ratio | % | 24.0 | 18.7 | 19.4 |
| Gross NPA | % | 11.3 | 10.3 | 5.6 |
| Net NPA | % | 5.9 | 6.0 | 4.0 |

Any other information: Not applicable

Note on complexity levels of the rated instrument:

CRISIL Ratings` complexity levels are assigned to various types of financial instruments and are included (where applicable) in the 'Annexure - Details of Instrument' in this Rating Rationale.

CRISIL Ratings will disclose complexity level for all securities - including those that are yet to be placed - based on available information. The complexity level for instruments may be updated, where required, in the rating rationale published subsequent to the issuance of the instrument when details on such features are available.

For more details on the CRISIL Ratings` complexity levels please visit <u>www.crisilratings.com</u>. Users may also call the Customer Service Helpdesk with queries on specific instruments.

Annexure - Details of Instrument(s)

| ISIN | Name of the Instrument | Date of Allotment | Coupon rate (%) | Maturity Date | Amount (Rs crore) | Complexity Levels | Rating assigned with Outlook |
|--------------|---------------------------|----------------------|-----------------|------------------|----------------------|----------------------|------------------------------------|
| NA | Perpetual Debt *** | NA | NA | NA | 500 | Highly complex | CRISIL A+/Stable |
| INE601U08242 | Perpetual Debt | 15-Jun-21 | 9.10% | 15-June- 31 | 260 | Highly complex | CRISIL A+/Stable |
| INE601U08275 | Perpetual Debt | 03-Dec-21 | 8.35% | 03-Dec- 31 | 125 | Highly complex | CRISIL A+/Stable |
| INE909H08162 | Perpetual Debt | 23-May-13 | 11.33% | 23-May- 23 | 22.3 | Highly complex | CRISIL A+/Stable |
| INE909H08154 | Perpetual Debt | 28-May-13 | 11.03% | 28-May- 23 | 52.7 | Highly complex | CRISIL A+/Stable |

| | | | 3 | | | |
|--|---|--|--|----------------|-------------------|---------------------|
| Perpetual Debt | 05-Sep-14 | 11.10% | 05-Sep- 24 | 50.3 | Highly complex | CRISIL A+/Stable |
| Perpetual Debt | NA | NA | NA | 115 | Highly | CRISIL A+/Stable |
| Perpetual Debt | NA | NA | NA | 39.7 | Highly | CRISIL A+/Stable |
| Non-convertible debentures *** | NA | NA | NA | 2300 | Simple | CRISIL AA/Stable |
| Non-convertible debentures *** | NA | NA | NA | 390 | Simple | CRISIL AA/Stable |
| Non-convertible debentures | 31-May-21 | 3 M T Bill Linked | 31-May- 2024 | 400 | Simple | CRISIL AA/Stable |
| Non-convertible debentures | 25-Jun- 2021 | 7.15% | 25-Jun- 2024 | 525 | Simple | CRISIL AA/Stable |
| Non-convertible debentures *** | NA | NA | NA | 1137.4 | Simple | CRISIL AA/Stable |
| Non-convertible debentures | 21-Jan-22 | Unsecured | 21-Jan-25 | 250 | Simple | CRISIL AA/Stable |
| Non-convertible debentures | 21-Jan-22 | 7.28% | 20-Jan-25 | 35 | Simple | CRISIL AA/Stable |
| Non-convertible debentures | 30-Aug-22 | Unsecured | 28-Aug- 26 | 700 | Simple | CRISIL AA/Stable |
| Subordinated debt | 28-May-13 | 10.15% | 23 | 55.1 | Complex | CRISIL AA/Stable |
| debt | 24-May-13 | 9.85% | 23 | 100 | Complex | CRISIL AA/Stable |
| debt | 12-Sep-15 | 10.60% | 24 | 25 | Complex | CRISIL AA/Stable |
| debt | 26-Sep-14 | 10.35% | 24 | 60 | Complex | CRISIL AA/Stable |
| debt | 19-Dec-14 | 9.70% | 19-Dec- 24 | 150 | Complex | CRISIL AA/Stable |
| Subordinated debt- *** | NA | NA | NA | 265.1 | Complex | CRISIL AA/Stable |
| Commercial paper | NA | NA | 7- 365days | 8,000 | Simple | CRISIL A1+ |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | NA | NA | NA | 4833 | NA | CRISIL AA/Stable |
| Long-term bank facility ^{&} | NA | NA | NA | 15236 | NA | CRISIL AA/Stable |
| Bank guarantee | NA | NA | NA | 187 | NA | CRISIL A1+ |
| Proposed long- term bank loan facility | NA | NA | NA | 3694 | NA | CRISIL AA/Stable |
| Proposed bank guarantee++ | NA | NA | NA | 1050 | NA | CRISIL A1+ |
| | Perpetual Debt **** Perpetual Debt **** Non-convertible debentures **** Non-convertible debentures Non-convertible debentures Non-convertible debentures Non-convertible debentures Non-convertible debentures Non-convertible debentures Subordinated debentures Subordinated debt serve Subordinated debt Subordinated debt Subordinated debt serve Subordinated debt | Perpetual Debt *** Perpetual Debt *** NA Non-convertible debentures *** Non-convertible debentures *** Non-convertible debentures NA Non-convertible debentures Non-convertible debentures Non-convertible debentures Non-convertible debentures NA Non-convertible debentures NA Non-convertible debentures NA Non-convertible debentures Subordinated debt NA Commercial paper NA Commercial paper NA Commercial paper NA NA Cash Credit & Working Capital Demand Loan**#@%<*!\$ Long-term bank facility Rank guarantee NA Proposed long-term bank facility Proposed bank NA NA | Perpetual Debt **** Perpetual Debt **** NA Non-convertible debentures *** Non-convertible debentures *** Non-convertible debentures *** Non-convertible debentures NA NA NA NA NA NA NA NA NA N | Perpetual Debt | Perpetual Debt | Perpetual Debt NA |

^{***}Rated and unutilized

Sanctioned bank facilities as on March 31, 2023 (Note-Long-Term Bank Facilities are net of repayments)

Barclays Rs 1.20 Crores STL facility and Rs 80 Lakhs OD Facility is sublimit of Rs 2 Crore Unsecured Multi Optional Facility

HDFC's Rs 100 Crs is WCL facility

\$CITI Bank's Rs 100 Crs is unsecured WCDL facility

!DB Rs 3 crs is CC unsecured Limit &IFC USD 100 Mn, BOM Dropline CC Facility Perpetual debt maturity date means call option date

Annexure - Details of Rating Withdrawn

| ISIN | Name of the Instrument | Date of | Coupon | Maturity | Amount | Complexity Levels | Rating | |
|------|---------------------------|---------|--------|----------|--------|----------------------|--------|--|
|------|---------------------------|---------|--------|----------|--------|----------------------|--------|--|

⁺⁺Rated and proposed limits as on March 31, 2023
**Central Bank of India's CC Limit is of Rs 40 Crs and WCDL Limit is of Rs 160 Crs

[%]Out of IDFC First Bank's Limit of Rs 425 Crs, Rs 50 Crs is sublimit of CC/OD. The limit is Interchangeable with BG

FX limit is of Rs 25 crs which is over and above the existing limit. Indusind Bank's limit of Rs 10Crs is with CC sublimit of Rs 4 Crs

[@]Rs 200 Crs of Canara Bank's CC/WCDL limit includes BG sublimit of Rs 1 Cr

^{*}Rs 800 Crs have been earmarked as CP for SBI's CC/WCDL limit of Rs 1000 Crs

<For DBS Bank, CC Limit of Rs 25 Crs is a sublimit of WCDL Limit is Rs 200 cr</p>

[#]UBI & e Corporation limit is LoC limit with STL as sublimit and Rs 150 Crs as BG sublimit of overall limit of Rs 500Crs. ICICI Rs 200 Crs is CC/WCDL/OTSTL facility

| INE601U08200 | Simple | Withdrawn |
|--------------|--------|-----------|
|--------------|--------|-----------|

Annexure - List of entities consolidated

| Names of Entities Consolidated | Extent of Consolidation | Rationale for Consolidation | |
|-----------------------------------|-------------------------|-----------------------------|--|
| TMF Holdings Ltd | Full | Holding | |
| Tata Motors Finance Solutions Ltd | Full | Co-subsidiary | |

| | | Current 2023 (History) 2022 | | | 2021 | | | 2020 | Start of 2020 | | | |
|----------------------------------|------|-----------------------------|---------------------|----------|----------------------|----------|----------------------|----------|----------------------|----------|------------------------|--|
| Instrument | Type | Outstanding | Rating | Date | Rating | Date | Rating | Date | Rating | Date | Rating | Rating |
| instrument | Type | Amount | Rating | Date | Raung | Date | Rating | Date | Raung | Date | Rating | Rating |
| Fund Based Facilities | LT | 23763.0 | CRISIL AA/Stable | 20-04-23 | CRISIL AA-/Stable | 12-10-22 | CRISIL AA-/Stable | 12-11-21 | CRISIL AA-/Stable | 26-08-20 | CRISIL AA-/Negative | CRISIL AA-/Negative |
| | | | | 02-03-23 | CRISIL AA-/Stable | 05-08-22 | CRISIL AA-/Stable | 19-05-21 | CRISIL AA-/Stable | 26-06-20 | CRISIL AA-/Negative | |
| | | | | 14-02-23 | CRISIL AA-/Stable | 31-05-22 | CRISIL AA-/Stable | 16-03-21 | CRISIL AA-/Stable | 21-05-20 | CRISIL AA-/Negative | |
| | | | | | | 23-02-22 | CRISIL AA-/Stable | | | 24-01-20 | CRISIL AA-/Negative | |
| Non-Fund Based Facilities | ST | 1237.0 | CRISIL A1+ | 20-04-23 | CRISIL A1+ | 12-10-22 | CRISIL A1+ | 12-11-21 | CRISIL A1+ | 26-08-20 | CRISIL A1+ | CRISIL AA-/Negative / CRISIL A1- |
| | | | | 02-03-23 | CRISIL A1+ | 05-08-22 | CRISIL A1+ | 19-05-21 | CRISIL A1+ | 26-06-20 | CRISIL A1+ | |
| | | | | 14-02-23 | CRISIL A1+ | 31-05-22 | CRISIL A1+ | 16-03-21 | CRISIL A1+ | 21-05-20 | CRISIL A1+ | |
| | | | | | | 23-02-22 | CRISIL A1+ | | | 24-01-20 | CRISIL A1+ | |
| Commercial Paper | ST | 8000.0 | CRISIL A1+ | 20-04-23 | CRISIL A1+ | 12-10-22 | CRISIL A1+ | 12-11-21 | CRISIL A1+ | 26-08-20 | CRISIL A1+ | CRISIL A1+ |
| | | | | 02-03-23 | CRISIL A1+ | 05-08-22 | CRISIL A1+ | 19-05-21 | CRISIL A1+ | 26-06-20 | CRISIL A1+ | |
| | | | | 14-02-23 | CRISIL A1+ | 31-05-22 | CRISIL A1+ | 16-03-21 | CRISIL A1+ | 21-05-20 | CRISIL A1+ | |
| | | | | | | 23-02-22 | CRISIL A1+ | | | 24-01-20 | CRISIL A1+ | |
| Non Convertible Debentures | LT | 10605.0 | CRISIL AA/Stable | 20-04-23 | CRISIL AA-/Stable | 12-10-22 | CRISIL AA-/Stable | 12-11-21 | CRISIL AA-/Stable | 26-08-20 | CRISIL AA-/Negative | CRISIL AA-/Negative |
| | | | | 02-03-23 | CRISIL AA-/Stable | 05-08-22 | CRISIL AA-/Stable | 19-05-21 | CRISIL AA-/Stable | 26-06-20 | CRISIL AA-/Negative | |
| | | | | 14-02-23 | CRISIL AA-/Stable | 31-05-22 | CRISIL AA-/Stable | 16-03-21 | CRISIL AA-/Stable | 21-05-20 | CRISIL AA-/Negative | |
| | | | | | | 23-02-22 | CRISIL AA-/Stable | | | 24-01-20 | CRISIL AA-/Negative | |
| Perpetual Bonds | LT | 1415.0 | CRISIL A+/Stable | 20-04-23 | CRISIL A/Stable | 12-10-22 | CRISIL A/Stable | 12-11-21 | CRISIL A/Stable | 26-08-20 | CRISIL A/Negative | CRISIL A/Negative |
| | | | | 02-03-23 | CRISIL A/Stable | 05-08-22 | CRISIL A/Stable | 19-05-21 | CRISIL A/Stable | 26-06-20 | CRISIL A/Negative | |
| | | | | 14-02-23 | CRISIL A/Stable | 31-05-22 | CRISIL A/Stable | 16-03-21 | CRISIL A/Stable | 21-05-20 | CRISIL A/Negative | |
| | | | | | | 23-02-22 | CRISIL A/Stable | | | 24-01-20 | CRISIL A/Negative | |
| Subordinated Debt | LT | 1400.0 | CRISIL AA/Stable | 20-04-23 | CRISIL AA-/Stable | 12-10-22 | CRISIL AA-/Stable | 12-11-21 | CRISIL AA-/Stable | 26-08-20 | CRISIL AA-/Negative | CRISIL AA-/Negative |
| | | | | 02-03-23 | CRISIL AA-/Stable | 05-08-22 | CRISIL AA-/Stable | 19-05-21 | CRISIL AA-/Stable | 26-06-20 | CRISIL AA-/Negative | |
| | | | | 14-02-23 | CRISIL AA-/Stable | 31-05-22 | CRISIL AA-/Stable | 16-03-21 | CRISIL AA-/Stable | 21-05-20 | CRISIL AA-/Negative | |
| | | | | | | 23-02-22 | CRISIL AA-/Stable | | | 24-01-20 | CRISIL AA-/Negative | |

All amounts are in Rs.Cr.

Annexure - Details of Bank Lenders & Facilities

| Facility | Amount (Rs.Crore) | Name of Lender | Rating |
|----------------|-------------------|-----------------------|------------|
| Bank Guarantee | 10 | IndusInd Bank Limited | CRISIL A1+ |

| Bank Guarantee | 150 | Bank of India | CRISIL A1+ |
|---|------|------------------------------------|------------------|
| Bank Guarantee | 26 | IDFC FIRST Bank Limited | CRISIL A1+ |
| Bank Guarantee | 1 | Canara Bank | CRISIL A1+ |
| Cash Credit & Working Capital Demand Loan | 200 | ICICI Bank Limited | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan | 800 | Punjab National Bank | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan | 200 | Standard Chartered Bank Limited | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan | 1000 | State Bank of India | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan | 180 | RBL Bank Limited | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 250 | Bank of India | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 100 | Citibank N. A. | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 2 | Barclays Bank Plc. | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 90 | IndusInd Bank Limited | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 199 | Canara Bank | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 150 | The South Indian Bank Limited | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 300 | HDFC Bank Limited | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 60 | Axis Bank Limited | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 350 | Bank of Baroda | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 100 | UCO Bank | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 200 | Central Bank Of India | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 3 | Deutsche Bank | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 399 | IDFC FIRST Bank Limited | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand Loan**#@%<*!\$ | 200 | DBS Bank Limited | CRISIL AA/Stable |
| Cash Credit & Working Capital Demand | 50 | Bank of Maharashtra | CRISIL AA/Stable |

| Loan**#@%<*!\$ | | | |
|--|------|---|------------------|
| Long Term Bank Facility ^{&} | 1 | Small Industries Development Bank of India | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 719 | International Finance Corporation | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 788 | State Bank of India | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 185 | Deutsche Bank | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 250 | Indian Overseas Bank | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 67 | HDFC Bank Limited | CRISIL AA/Stable |
| Long Term Bank Facility& | 109 | The Karnataka Bank Limited | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 60 | Canara Bank | CRISIL AA/Stable |
| Long Term Bank Facility& | 30 | Ujjivan Small Finance Bank Limited | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 1492 | Central Bank Of India | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 1250 | Union Bank of India | CRISIL AA/Stable |
| Long Term Bank Facility& | 470 | UCO Bank | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 450 | Citibank N. A. | CRISIL AA/Stable |
| Long Term Bank Facility& | 750 | IDBI Bank Limited | CRISIL AA/Stable |
| Long Term Bank Facility& | 210 | Barclays Bank Plc. | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 1000 | Bank of India | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 912 | Bank of Maharashtra | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 500 | Axis Bank Limited | CRISIL AA/Stable |
| Long Term Bank Facility& | 1043 | Bank of Baroda | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 55 | Bank of Bahrain and Kuwait B.S.C. | CRISIL AA/Stable |
| Long Term Bank Facility& | 67 | The Federal Bank Limited | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 1959 | ICICI Bank Limited | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 2066 | Punjab National Bank | CRISIL AA/Stable |
| Long Term Bank Facility ^{&} | 803 | Indian Bank | CRISIL AA/Stable |
| Proposed Bank Guarantee++ | 1050 | Not Applicable | CRISIL A1+ |
| Proposed Long Term Bank Loan Facility | 3694 | Not Applicable | CRISIL AA/Stable |

This Annexure has been updated on 19-May-23 in line with the lender-wise facility details as on 31-Aug-21 received from the rated entity.

Sanctioned bank facilities as on March 31, 2023 (Note-Long-Term Bank Facilities are net of repayments)

%Out of IDFC First Bank's Limit of Rs 425 Crs, Rs 50 Crs is sublimit of CC/OD. The limit is Interchangeable with BG

FX limit is of Rs 25 crs which is over and above the existing limit.

Indusind Bank's limit of Rs 10Crs is with CC sublimit of Rs 4 Crs

@Rs 200 Crs of Canara Bank's CC/WCDL limit includes BG sublimit of Rs 1 Cr

*Rs 800 Crs have been earmarked as CP for SBI's CC/WCDL limit of Rs 1000 Crs

<For DBS Bank, CC Limit of Rs 25 Crs is a sublimit of WCDL Limit is Rs 200 cr</p>

#UBI & e Corporation limit is LoC limit with STL as sublimit and Rs 150 Crs as BG sublimit of overall limit of Rs 500Crs. ICICI Rs 200 Crs is CC/WCDL/OTSTL facility

Barclays Rs 1.20 Crores STL facility and Rs 80 Lakhs OD Facility is sublimit of Rs 2 Crore Unsecured Multi Optional Facility

HDFC's Rs 100 Crs is WCL facility

\$CITI Bank's Rs 100 Crs is unsecured WCDL facility

!DB Rs 3 crs is CC unsecured Limit

&IFC USD 100 Mn, BOM Dropline CC Facility

Perpetual debt maturity date means call option date

Criteria Details

Links to related criteria

CRISILs Approach to Financial Ratios

CRISILs Bank Loan Ratings - process, scale and default recognition

Rating Criteria for Finance Companies

⁺⁺Rated and proposed limits as on March 31, 2023
**Central Bank of India's CC Limit is of Rs 40 Crs and WCDL Limit is of Rs 160 Crs

CRISILs Criteria for Consolidation

| Media Relations | Analytical Contacts | Customer Service Helpdesk |
|--|---|---|
| Aveek Datta Media Relations CRISIL Limited M: +91 99204 93912 B: +91 22 3342 3000 AVEEK.DATTA@crisil.com Prakruti Jani Media Relations CRISIL Limited M: +91 98678 68976 B: +91 22 3342 3000 PRAKRUTI.JANI@crisil.com Rutuja Gaikwad Media Relations CRISIL Limited B: +91 22 3342 3000 Rutuja.Gaikwad@ext-crisil.com | Krishnan Sitaraman Senior Director and Deputy Chief Ratings Officer CRISIL Ratings Limited B:+91 22 3342 3000 krishnan.sitaraman@crisil.com Rahul Malik Associate Director CRISIL Ratings Limited B:+91 22 3342 3000 rahul.malik@crisil.com Shaunak Samirbhai Shah Rating Analyst CRISIL Ratings Limited B:+91 22 3342 3000 Shaunak.Shah@crisil.com | Timings: 10.00 am to 7.00 pm Toll free Number:1800 267 1301 For a copy of Rationales / Rating Reports: CRISILratingdesk@crisil.com For Analytical queries: ratingsinvestordesk@crisil.com |

Note for Media:

This rating rationale is transmitted to you for the sole purpose of dissemination through your newspaper/magazine/agency. The rating rationale may be used by you in full or in part without changing the meaning or context thereof but with due credit to CRISIL Ratings. However, CRISIL Ratings alone has the sole right of distribution (whether directly or indirectly) of its rationales for consideration or otherwise through any media including websites and portals.

About CRISIL Ratings Limited (A subsidiary of CRISIL Limited, an S&P Global Company)

CRISIL Ratings pioneered the concept of credit rating in India in 1987. With a tradition of independence, analytical rigour and innovation, we set the standards in the credit rating business. We rate the entire range of debt instruments, such as bank loans, certificates of deposit, commercial paper, non-convertible/convertible/partially convertible bonds and debentures, perpetual bonds, bank hybrid capital instruments, asset-backed and mortgage-backed securities, partial guarantees and other structured debt instruments. We have rated over 33,000 large and mid-scale corporates and financial institutions. We have also instituted several innovations in India in the rating business, including ratings for municipal bonds, partially guaranteed instruments and infrastructure investment trusts (InvITs).

CRISIL Ratings Limited ('CRISIL Ratings') is a wholly-owned subsidiary of CRISIL Limited ('CRISIL'). CRISIL Ratings Limited is registered in India as a credit rating agency with the Securities and Exchange Board of India ("SEBI").

For more information, visit www.crisilratings.com

About CRISIL Limited

CRISIL is a leading, agile and innovative global analytics company driven by its mission of making markets function better.

It is India's foremost provider of ratings, data, research, analytics and solutions with a strong track record of growth, culture of innovation, and global footprint.

It has delivered independent opinions, actionable insights, and efficient solutions to over 100,000 customers through businesses that operate from India, the US, the UK, Argentina, Poland, China, Hong Kong and Singapore.

It is majority owned by S&P Global Inc, a leading provider of transparent and independent ratings, benchmarks, analytics and data to the capital and commodity markets worldwide.

For more information, visit www.crisil.com

Connect with us: TWITTER | LINKEDIN | YOUTUBE | FACEBOOK

CRISIL PRIVACY NOTICE

CRISIL respects your privacy. We may use your contact information, such as your name, address and email id to fulfil your request and service your account and to provide you with additional information from CRISIL. For further information on CRISIL's privacy policy please visit www.crisil.com.

DISCLAIMER

This disclaimer is part of and applies to each credit rating report and/or credit rating rationale ('report') that is provided by CRISIL Ratings Limited ('CRISIL Ratings'). To avoid doubt, the term 'report' includes the information, ratings and other content forming part of the report. The report is intended for the jurisdiction of India only. This report does not constitute an offer of services. Without limiting the generality of the foregoing, nothing in the report is to be construed as CRISIL Ratings providing or intending to provide any services in jurisdictions where CRISIL Ratings does not have the necessary licenses and/or registration to carry out its business activities referred to above. Access or use of this report does not create a client relationship between CRISIL Ratings and the user.

We are not aware that any user intends to rely on the report or of the manner in which a user intends to use the report. In preparing our report we have not taken into consideration the objectives or particular needs of any particular user. It is made abundantly clear that the report is not intended to and does not constitute an investment advice. The report is not an offer to sell or an offer to purchase or subscribe for any investment in any securities, instruments, facilities or solicitation of any kind to enter into any deal or transaction with the entity to which the report pertains. The report should not be the sole or primary basis for any investment decision within the meaning of any law or regulation (including the laws and regulations applicable in the US).

Ratings from CRISIL Ratings are statements of opinion as of the date they are expressed and not statements of fact or recommendations to purchase, hold or sell any securities/instruments or to make any investment decisions. Any opinions expressed here are in good faith, are subject to change without notice, and are only current as of the stated date of their issue. CRISIL Ratings assumes no obligation to update its opinions following publication in any form or format although CRISIL Ratings may disseminate its opinions and analysis. The rating contained in the report is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment or other business decisions. The recipients of the report should rely on their own judgment and take their own professional advice before acting

on the report in any way. CRISIL Ratings or its associates may have other commercial transactions with the entity to which the report pertains.

Neither CRISIL Ratings nor its affiliates, third-party providers, as well as their directors, officers, shareholders, employees or agents (collectively, 'CRISIL Ratings Parties') guarantee the accuracy, completeness or adequacy of the report, and no CRISIL Ratings Party shall have any liability for any errors, omissions or interruptions therein, regardless of the cause, or for the results obtained from the use of any part of the report. EACH CRISIL RATINGS PARTY DISCLAIMS ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO ANY WARRANTIES OF MERCHANTABILITY, SUITABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE. In no event shall any CRISIL Ratings Party be liable to any party for any direct, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees or losses (including, without limitation, lost income or lost profits and opportunity costs) in connection with any use of any part of the report even if advised of the possibility of such damages.

CRISIL Ratings may receive compensation for its ratings and certain credit-related analyses, normally from issuers or underwriters of the instruments, facilities, securities or from obligors. Public ratings and analysis by CRISIL Ratings, as are required to be disclosed under the regulations of the Securities and Exchange Board of India (and other applicable regulations, if any), are made available on its website, www.crisilratings.com (free of charge). Reports with more detail and additional information may be available for subscription at a fee - more details about ratings by CRISIL Ratings are available here: www.crisilratings.com.

CRISIL Ratings and its affiliates do not act as a fiduciary. While CRISIL Ratings has obtained information from sources it believes to be reliable, CRISIL Ratings does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives and/or relies on in its reports. CRISIL Ratings has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process. CRISIL Ratings has in place a ratings code of conduct and policies for managing conflict of interest. For details please refer to: https://www.crisil.com/en/home/our-businesses/ratings/regulatory-disclosures/highlighted-policies.html.

Rating criteria by CRISIL Ratings are generally available without charge to the public on the CRISIL Ratings public website, www.crisilratings.com. For latest rating information on any instrument of any company rated by CRISIL Ratings, you may contact the CRISIL Ratings desk at crisilratingdesk@crisil.com, or at (0091) 1800 267 1301.

This report should not be reproduced or redistributed to any other person or in any form without prior written consent from CRISIL Ratings.

All rights reserved @ CRISIL Ratings Limited. CRISIL Ratings is a wholly owned subsidiary of CRISIL Limited.

CRISIL Ratings uses the prefix 'PP-MLD' for the ratings of principal-protected market-linked debentures (PPMLD) with effect from November 1, 2011, to comply with the SEBI circular, "Guidelines for Issue and Listing of Structured Products/Market Linked Debentures". The revision in rating symbols for PPMLDs should not be construed as a change in the rating of the subject instrument. For details on CRISIL Ratings' use of 'PP-MLD' please refer to the notes to Rating scale for Debt Instruments and Structured Finance Instruments at the following link: https://www.crisil.com/en/home/our-businesses/ratings/credit-ratings-scale.html