

HDFC Credila Financial Services Limited

June 21, 2023

Facilities/Instruments	Amount (₹ crore)	Rating ¹	Rating Action
Long-term bank facilities	5,000.00	CARE AAA (RWN)	Revision in credit watch from (Rating Watch with Developing Implications) to (Rating Watch with Negative Implications)
Perpetual bonds	200.00	CARE AAA (RWN)	Revision in credit watch from (Rating Watch with Developing Implications) to (Rating Watch with Negative Implications)
Perpetual debt	375.00	CARE AAA (RWN)	Revision in credit watch from (Rating Watch with Developing Implications) to (Rating Watch with Negative Implications)
Subordinate debt	475.00	CARE AAA (RWN)	Revision in credit watch from (Rating Watch with Developing Implications) to (Rating Watch with Negative Implications)
Non-convertible debentures	3,900.00	CARE AAA (RWN)	Revision in credit watch from (Rating Watch with Developing Implications) to (Rating Watch with Negative Implications)

Details of instruments/facilities in Annexure-1.

Rationale and key rating drivers

HDFC Limited in its announcement to the stock exchanges on June 19, 2023 said that it has executed definitive documents for the proposed sale of approximately 90% of HDFC Credila's total issued and paid-up share capital to the consortium of BPEA EQT Group (earlier known as Barings Private Equity Asia) and ChrysCapital Group at a pre-money valuation of ~Rs. 10,000 crore. The transaction is subject to regulatory approvals and dispensations (including RBI and Competition Commission of India). Pursuant to the proposed transaction, HDFC Credila will cease to be a subsidiary of HDFC Limited, and HDFC Limited's shareholding in HDFC Credila will be less than 10%.

With entering of definitive document for stake sale, ownership will be changing from HDFC group to Private Equity (PE) investors. CARE Ratings has now placed the ratings of HDFC Credila under '**Rating watch with negative implication**' as HDFC Limited's ownership, operational, financial and management support extended by the group to HDFC Credila were amongst the key factors driving the ratings assigned to various debt instruments of HDFC Credila. Further, on completion of proposed stake sale and resultant change in ownership, the notching up benefit given to ratings of HDFC Credila due to support expected from parent as per [CARE Rating's criteria for notching by factoring linkages in ratings](#) will not be available. In view of the above developments, CARE Ratings will continue to monitor the developments in this regard including business operations of HDFC Credila, investment philosophy of the new investors & its impact of the same on credit profile of HDFC Credila and will take appropriate action once the clarity emerges.

The company awaits regulatory clarity on the restriction of on-boarding new customers which may impact business growth and fresh mobilisation of funds. CARE Ratings expects the HDFC group to provide necessary financial/cash flow support to HDFC Credila till the actual stake sale transaction is completed.

The ratings assigned to the long-term bank facilities and various debt instruments of HDFC Credila continue to derive strength from its strong parentage of the HDFC Limited (rated 'CARE AAA; Stable/CARE A1+'), benefits derived from it being part of the HDFC group, including the common brand name, managerial and operational support, HDFC Credila's experienced management team, the relatively stable profitability, the strong asset quality supported by prudent credit underwriting norms, and a strong liquidity profile. The rating strengths are, however, partially offset by the exposure to a single asset class and the moderate gearing levels.

Founded in Asia in 1997, BPEA EQT is Asia focused private equity firm with over \$22 billion of assets under management, while ChrysCapital is a leading India focused investment firm with approximately \$5+ billion of assets under management.

The detailed press release on HDFC Credila Financial Services Limited is available here: [click here](#)

Detailed rating rationale is available on www.careratings.com

Rating sensitivities: Factors likely to lead to rating actions

Positive factors- Factors that could, individually or collectively, lead to positive rating action/upgrade

¹Complete definition of the ratings assigned are available at www.careedge.in and other CARE Ratings Ltd.'s publications

- Not applicable

Negative factors- Factors that could, individually or collectively, lead to negative rating action/downgrade

- Weakening of the parent's credit profile and/or any major dilution in the shareholding.
- Material deterioration in the asset quality on a sustained basis.
- Increase in the gearing level beyond 8x on a sustained basis.

Outlook: Not applicable

Analytical approach:

CARE Ratings has analysed the standalone credit profile of HDFC Credila along with the strong linkages with its parent, HDFC, in the form of ownership, management and financial support.

Liquidity: Strong

As per asset-liability maturity (ALM) as on March 31, 2023, the company has a well-matched ALM up to one year, considering the prepayment rates at historical levels. As on March 31, 2023, the company had cash and bank balances and liquid investments of ₹1,110 crore along with unutilised bank lines of ₹1,775 crore. CARE Ratings expects the liquidity profile to be adequately supported by the parentage of HDFC, which will help plug any future liquidity mismatches if required.

Environment, social, and governance (ESG) risks

Not applicable

Applicable criteria

[Policy on Default Recognition](#)

[Criteria on Assigning 'Outlook' or 'Rating Watch' to Credit Ratings](#)

[Rating Methodology - Financial Sector](#)

[CARE Rating's criteria for notching by factoring linkages in ratings](#)

[Rating Methodology - Non-Banking Finance Companies](#)

About the company and industry
Industry classification

Macro-Economic Indicator	Sector	Industry	Basic Industry
Financial Services	Financial Services	Finance	Non-Banking Financial Company (NBFC)

HDFC Credila (formerly known as HDFC Credila Financial Services Private Limited), a Reserve Bank of India (RBI)-registered non-banking financial company (NBFC) engaged in education loans, was established in February 2006. The company provides education loans to Indian students to pursue higher education in India and abroad. HDFC Credila is registered as a non-deposit-taking non-banking financial institution (NBFI-ND) with the RBI. The company is classified as a systemically important non-deposit-taking NBFC (NBFC-ND-SI) as per the RBI regulations. Ajay Bohora was the co-founder and CEO, along with Anil Bohora as the founder and COO of HDFC Credila. Up to FY19, Anil Bohora and Ajay Bohora held 8.31% stake each in the company, while HDFC held an 83.38% stake. On December 12, 2019, HDFC bought the balance stakes from the company's other shareholders, Ajay Bohora and Anil Bohora, making it a wholly-owned subsidiary of HDFC. Arijit Sanyal has been appointed as the MD & CEO of the company. The company has been converted to a public limited company with effect from October 8, 2020. HDFC Credila provides education loans PAN-India through its network at eight major locations, ie, Mumbai, Hyderabad, Pune, Kolkata, Ahmedabad, Chennai, Bengaluru, and Delhi. The company has its registered office in Mumbai along with a back-end office in Nashik, which carries out tele-calling and other operational work. It has a total of 26 branches (including small branches) as on March 31, 2023, for business sourcing. The company also uses various channels for sourcing and marketing, which include the Internet, the branch network of HDFC, and a few private sector banks, partnering with colleges, education consultants, and test preparation centres, advertising, and direct marketing.

Brief Financials (₹ crore)	31-03-2021 (A)	31-03-2022 (A)	31-03-2023 (A)
Total income	713	824	1352
PAT	155	206	276
Pre-provisioning operating profit	217	294	380

Brief Financials (₹ crore)	31-03-2021 (A)	31-03-2022 (A)	31-03-2023 (A)
Total assets	6,586	9,087	16,403
Net stage-III assets (%)	0.40	0.38	0.10
ROTA (%)	2.28	2.63	2.16

A: Audited; Note: 'the above results are latest financial results available'

Status of non-cooperation with previous CRA:

Not applicable

Any other information:

Not applicable

Rating history for last three years: Please refer Annexure-2

Covenants of rated instrument / facility: Detailed explanation of covenants of the rated instruments/facilities is given in Annexure-3

Complexity level of various instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (₹ crore)	Rating Assigned along with Rating Outlook
Debt-Perpetual debt	INE539K08112	09-Jul-14	11.75%	09-Jul-24	50.00	CARE AAA; (RWD)
Debt-Perpetual debt	INE539K08120	27-Jan-15	10.50%	27-Jan-25	50.00	CARE AAA; (RWD)
Debt-Perpetual debt	INE539K08138	17-Jun-15	10.50%	17-Jun-25	50.00	CARE AAA; (RWD)
Debt-Perpetual debt	INE539K08179	08-Dec-17	8.75%	08-Dec-27	50.00	CARE AAA; (RWD)
Debt-Perpetual debt	INE539K08187	06-Jun-18	9.35%	06-Jun-28	75.00	CARE AAA; (RWD)
Debt-Perpetual debt	INE539K08229	30-Aug-22	8.36%	30-Aug-32	100.00	CARE AAA; (RWD)
Debt-Subordinate debt	INE539K08146	09-Oct-15	9.30%	09-Oct-25	100.00	CARE AAA; (RWD)
Debt-Subordinate debt	INE539K08203	04-Jul-22	8.40%	30-Jun-32	200.00	CARE AAA; (RWD)
Debt-Subordinate debt	INE539K08211	25-Jul-22	8.25%	23-Jul-32	175.00	CARE AAA; (RWD)
Debentures-Non-convertible debentures	INE539K07189	02-Aug-21	7.23%	01-Aug-31	250.00	CARE AAA; (RWD)
Debentures-Non-convertible debentures	INE539K07197	25-Nov-21	5.13%	25-Nov-24	300.00	CARE AAA; (RWD)
Debentures-Non-convertible debentures	INE539K07205	01-Feb-22	7.50%	30-Jan-32	200.00	CARE AAA; (RWD)
Debentures-Non-convertible debentures	INE539K07213	25-Feb-22	7.30%	23-Feb-29	200.00	CARE AAA; (RWD)
Debentures-Non-convertible debentures	INE539K07221	07-Jul-22	8.15%	07-Jul-32	300.00	CARE AAA; (RWD)
Debentures-Non-convertible debentures	INE539K07239	14-Oct-22	8.17%	14-Oct-32	500.00	CARE AAA; (RWD)
Debentures-Non-convertible debentures	INE539K07247	24-Nov-22	7.95%	24-Nov-32	150.00	CARE AAA; (RWD)
Debentures-Non-convertible debentures	INE539K07254	29-Mar-23	8.25%	29-Mar-28	300.00	CARE AAA; (RWD)
Debentures-Non-convertible debentures	Proposed	-	-	-	1700.00	CARE AAA; (RWD)
Debt-Perpetual bonds	INE539K08237	31-Jan-23	8.15%	Perpetual	200.00	CARE AAA; (RWD)

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (₹ crore)	Rating Assigned along with Rating Outlook
Fund-based - LT-Term Loan	-	-	-	March 2030	2825.00	CARE AAA (RWD)
Fund-based - LT-Term Loan	Proposed	-	-	-	2175.00	CARE AAA (RWD)

Annexure-2: Rating history of last three years

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Rating History			
		Type	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023	Date(s) and Rating(s) assigned in 2021-2022	Date(s) and Rating(s) assigned in 2020-2021
1	Debt-Perpetual Debt	LT	50.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23) 2)CARE AAA (RWD) (02-May-23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AA+; Stable (19-Aug-22) 5)CARE AA+; Stable (20-Jul-22) 6)CARE AA+; Stable (29-Jun-22)	1)CARE AA+; Stable (24-Nov-21)	1)CARE AA+; Stable (25-Nov-20)
2	Debt-Perpetual Debt	LT	50.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23) 2)CARE AAA (RWD) (02-May-23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AA+; Stable	1)CARE AA+; Stable (24-Nov-21)	1)CARE AA+; Stable (25-Nov-20)

						(19-Aug-22) 5)CARE AA+; Stable (20-Jul-22) 6)CARE AA+; Stable (29-Jun-22)		
3	Debt-Perpetual Debt	LT	50.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun- 23) 2)CARE AAA (RWD) (02-May- 23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AA+; Stable (19-Aug-22) 5)CARE AA+; Stable (20-Jul-22) 6)CARE AA+; Stable (29-Jun-22)	1)CARE AA+; Stable (24-Nov-21)	1)CARE AA+; Stable (25-Nov- 20)
4	Debt-Subordinate Debt	LT	100.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun- 23) 2)CARE AAA (RWD) (02-May- 23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AAA; Stable (19-Aug-22) 5)CARE AAA; Stable (20-Jul-22) 6)CARE AAA; Stable (29-Jun-22)	1)CARE AAA; Stable (24-Nov-21)	1)CARE AAA; Stable (25-Nov- 20)

5	Debentures-Non Convertible Debentures	LT	-	-	-	-	1)Withdrawn (14-Jan-22) 2)CARE AAA; Stable (24-Nov-21)	1)CARE AAA; Stable (25-Nov-20)
6	Debentures-Non Convertible Debentures	LT	-	-	-	1)Withdrawn (29-Nov-22) 2)CARE AAA; Stable (30-Aug-22) 3)CARE AAA; Stable (19-Aug-22) 4)CARE AAA; Stable (20-Jul-22) 5)CARE AAA; Stable (29-Jun-22)	1)CARE AAA; Stable (24-Nov-21)	1)CARE AAA; Stable (25-Nov-20)
7	Debt-Perpetual Debt	LT	50.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23) 2)CARE AAA (RWD) (02-May-23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AA+; Stable (19-Aug-22) 5)CARE AA+; Stable (20-Jul-22) 6)CARE AA+; Stable (29-Jun-22)	1)CARE AA+; Stable (24-Nov-21)	1)CARE AA+; Stable (25-Nov-20)
8	Debt-Perpetual Debt	LT	75.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22)	1)CARE AA+; Stable (24-Nov-21)	1)CARE AA+; Stable (25-Nov-20)

					2)CARE AAA (RWD) (02-May-23)	3)CARE AAA; Stable (30-Aug-22) 4)CARE AA+; Stable (19-Aug-22) 5)CARE AA+; Stable (20-Jul-22) 6)CARE AA+; Stable (29-Jun-22)		
9	Debentures-Non Convertible Debentures	LT	250.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23) 2)CARE AAA (RWD) (02-May-23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AAA; Stable (19-Aug-22) 5)CARE AAA; Stable (20-Jul-22) 6)CARE AAA; Stable (29-Jun-22)	1)CARE AAA; Stable (24-Nov-21) 2)CARE AAA; Stable (16-Jul-21)	-
10	Debentures-Non Convertible Debentures	LT	500.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23) 2)CARE AAA (RWD) (02-May-23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AAA; Stable (19-Aug-22)	1)CARE AAA; Stable (24-Nov-21) 2)CARE AAA; Stable (25-Aug-21)	-

						5)CARE AAA; Stable (20-Jul-22)		
						6)CARE AAA; Stable (29-Jun-22)		
11	Debentures-Non Convertible Debentures	LT	500.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun- 23) 2)CARE AAA (RWD) (02-May- 23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AAA; Stable (19-Aug-22) 5)CARE AAA; Stable (20-Jul-22) 6)CARE AAA; Stable (29-Jun-22)	1)CARE AAA; Stable (22-Feb-22)	-
12	Debt-Subordinate Debt	LT	200.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun- 23) 2)CARE AAA (RWD) (02-May- 23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AAA; Stable (19-Aug-22) 5)CARE AAA; Stable (20-Jul-22) 6)CARE AAA; Stable (29-Jun-22)	-	-

13	Debt-Subordinate Debt	LT	175.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23) 2)CARE AAA (RWD) (02-May-23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AAA; Stable (19-Aug-22) 5)CARE AAA; Stable (20-Jul-22)	-	-
14	Debt-Perpetual Debt	LT	100.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23) 2)CARE AAA (RWD) (02-May-23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22)	-	-
15	Debentures-Non Convertible Debentures	LT	650.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23) 2)CARE AAA (RWD) (02-May-23)	1)CARE AAA; Stable (10-Jan-23) 2)CARE AAA; Stable (29-Nov-22) 3)CARE AAA; Stable (30-Aug-22) 4)CARE AAA; Stable (19-Aug-22)	-	-
16	Debentures-Non Convertible Debentures	LT	2000.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23) 2)CARE AAA (RWD)	1)CARE AAA; Stable (10-Jan-23)	-	-

					(02-May-23)			
17	Bonds-Perpetual Bonds	LT	200.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23) 2)CARE AAA (RWD) (02-May-23)	1)CARE AAA; Stable (10-Jan-23)	-	-
18	Fund-based - LT-Term Loan	LT	5000.00	CARE AAA (RWN)	1)CARE AAA (RWD) (13-Jun-23)	-	-	-

*Long term / Short term

Annexure-3: Detailed explanation of covenants of the rated instruments/facilities: Not applicable

Annexure-4: Complexity level of various instruments rated

Sr. No.	Name of Instrument	Complexity Level
1.	Debentures-Non-convertible debentures	Simple
2.	Debt-Perpetual debt	Highly complex
3.	Debt-Subordinate debt	Complex
4.	Fund-based - LT-Term Loan	Simple
5.	Bonds-Perpetual bonds	Complex

Annexure-5: Lender details

To view the lender wise details of bank facilities please [click here](#)

Note on complexity levels of the rated instruments: CARE Ratings has classified instruments rated by it on the basis of complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for any clarifications.

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About us:

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