

# IDBI Trusteeship Services Limited (ITSL)

(Subsidiary of LIC of India, IDBI Bank Ltd & GIC of India)

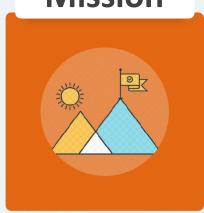


### **Our Vision & Mission**



To become one of the best trusteeship service provider in the world by making use of our capabilities, vast knowledge and superior operational excellence. To be market player, with a difference, in providing specialised financial and legal services to the corporates worldwide.





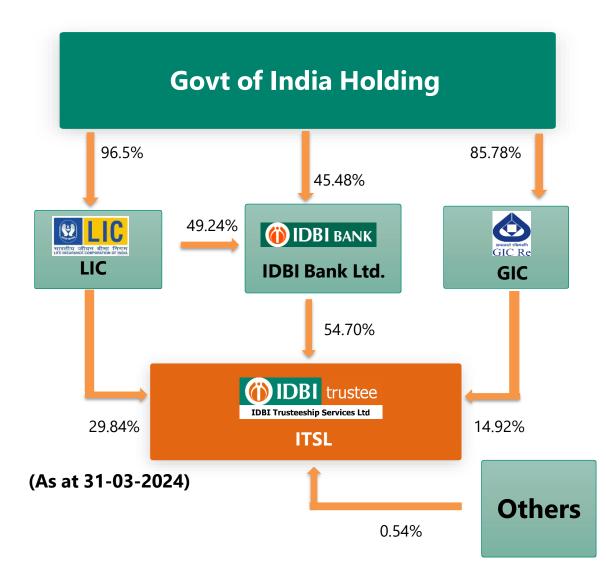
To add value in our services to our clients; abide by regulations and provide meaningful returns to the stakeholders.

IDBI Trusteeship Services Ltd

The Industrial Development Bank of India (now IDBI Bank Ltd) had set up its Debenture Trusteeship Cell in 1992.

IDBI Trusteeship Services Limited (ITSL) was formed in 2001 as a professional Trustee company jointly promoted by IDBI Bank Ltd, LIC and GIC pursuant to amendments in regulatory guidelines for Debenture Trusteeship.

ITSL was registered with SEBI on September 4, 2001 and has completed over two decades of Trusteeship Services in India.





### **Our Board of Directors**



Mr. Jayakumar S Pillai Chairman (ITSL) & Dy. MD, IDBI Bank



Mr. Pradeep Kumar Malhotra, MD & CEO



Ms. Baljinder K Mandal, Executive Director, IDBI Bank



Mr. Soma Nandan
Satpathy
Ex. Executive Director,
LIC of India



Mr. Balkrishna Variar, CFO, GIC RE



Mr. Hare Krushna Panda Independent Director



Mr. Arun Kumar Agarwal Independent Director



Incorporation of IDBI
Trustee & SEBI Registration.
Debenture Trusteeship,
Custody Services & Security
Trustee services

**Milestones** 



1<sup>st</sup> Securitization Trustee from IDBI Trustee



Merger of oldest trustee -Western India Trustee & Executioner Co. (WITECO) with IDBI Trustee



Opening of Delhi Branch





IDBI Trustee remains the leading Trustee in India with highest market share in PPL Debenture issuances





IDBI Trustee is the 1<sup>st</sup> INVIT Trustee in India

### **Milestones**



No. 1 in PRIME Database from FY 2015 onwards for PPL Debenture Issuances & Introduction of Document Management Services (DMS)



Opening of new branch office of IDBI Trustee at GIFT City Gujarat in September





ITSL had a robust financial growth in revenue and has been honored with the prestigious "Debenture Trustee of the Year" or two consecutive years, winning in both 2023 and 2024

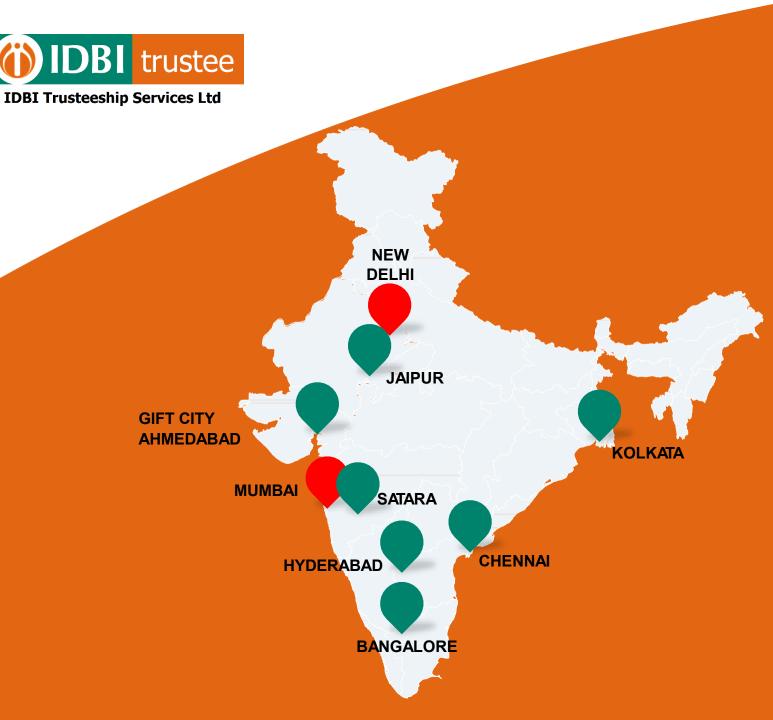


IDBI Trustee Launched Flagship Mobile Application (ITSL Connect) & Opened 3 New Branches at Bengaluru, Kolkata & Chennai

# ITSL – Footprint

**Universal Insurance Building, Ground Floor** 

- Sir PM Road, Fort, Mumbai 400001
- 022-40807000
- itsl@idbitrustee.com
- www.idbitrustee.com



## **Our Strengths**



## Highest Net Worth

A strong institutional pedigree with highest net worth amongst trustee companies in India as of

31-03-2025

Net Worth - 943.60 Cr



#### **Fully Integrated**

A fully integrated fiduciary trustee service solution provider



#### **Experience**

Celebrating 30 years of professional experience in Indian markets



#### **Confidentiality**

Neutrality, impartial as well as high level of confidentiality



#### **Quick Turn-around**

Quickest turn-around service Sstandards – Within 24 Hours Max



#### **Risk Management**

Effective and robust risk management policy



#### **IT Expertise**

Emphasis on digital technologies of the future - Cloud network services, Mobile Application, Document Management System and Cybersecurity.



#### **Compliance**

Expertise in monitoring and rigorous compliance metrics







#### Number 1 amongst Trustee

The leading - Number 1, trusteeship service company in the country as per prime database since inception (from FY 2015-16 till now - For Privately Placed Debenture Issuances).



#### **Varied & Ethical Services**

Trustee with experience of servicing government funds as well as trustee for colending facilities.



#### **Asset Under our Charge**

Asset Under our Charge ( A u C ) is more than INR 20+ lakh crores (figure as on FY 2024).



#### **Monitoring**

Ability to monitor assets across real estate, infrastructure and financial services sector.





#### **Assignments**

Largest number of assignments serviced till date – 19000+



#### **Expert Legal /Compliance Cell**

Strong expertise in legal process and handling of Debenture Holders in accordance with law.



#### **Spectrum of Services**

Provides a broad spectrum of trusteeship services



#### **Service Expertise**

1st Trustee to introduce Secutisation, Invit/REIT and Masala Bond

# Infrastructure and Manpower





Pan India presence through company owned and company operated offices.



In house legal department with cumulative work experience



Constituted Attorneys at different locations for service delivery.



Execution ability across India with minimum TAT



Highly professional & responsive business officers



Best operating efficiency in the Industry



Experienced and qualified officials



Effective operations without any adverse regulatory actions/remarks in past twenty years



# Services for Fund Raising/ Financing

- Debenture/Bond Trustee
- Security Trustee
- Securitization Trustee
- Masala Bonds
- Escrow agents/Trustee
- CP Trustee & Share Pledge

Ever since its inception, ITSL has been providing a wide spectrum of trusteeship services to corporates in India. ITSL acts as a Debenture Trustee to the Public and Private Placement Issuances of Non-convertible Debentures and Bonds as per the regulatory framework. It also acts as a security trustee on behalf of single or multiple lenders wherein the stipulated security is created in favor of the Trustee by the borrower.

As a Securitisation Trustee it facilitates the originators wherein commercial or consumer credits are purchased and sold in the form of financial instruments. Trusteeship services is extended to Rupee Denominated Off-Shore Bond issuances as well as guaranteed CP issuances. It also holds the pledge on behalf of lenders / investors in respect of the shares offered as security by the borrower and ensures utilization of the charged funds as per pre-defined mechanism encapsulated in the executed agreements.



# Corporate Services for Other Trusts

- Trustee to Alternative Investment Funds ( AIFs)
- INVIT & REITs
- Facility Agent

ITSL extends Trusteeship services for all CAT I/II/III AIFs as per regulatory framework

It acts as a Trustee to Infrastructure Investment Trusts (INVITs & REITs) as per regulatory norms.

ITSL provides services in capacity of Facility Agent to various clients depending upon the transaction and specialized services as Facility Agent for complex structured transactions including opening the Bank Accounts and Demat Accounts



# Niche Trusteeship Services

- Public Deposit/SLR Trustee
- ESOPs
- Welfare Trusts
- SPV with PoA-bankruptcy remote trustee
- Private Trust & special services
- Public Trust

ITSL acts as a Trustee for deposit taking NBFCs / HFCs that are mandatorily required to maintain SLR.

ITSL extends trusteeship services to various welfare trusts, ESOPs as well as SPVs with a Power of Attorney.

Special Purpose Vehicle (SPV) is a separate legal entity created by an organization/legal entity. The SPV is a distinct company with its own assets and liabilities, as well as its own legal status. ITSL acts as a Trustee for such SPV being floated by a company/entity

ITSL work towards preparation of Will, execution of Will and Estate Planning for clients in the utmost reliable manner. Societies/UHNW business family's also use the services of Trustee for succession planning etc.

# Other Trusteeship Services

- Safe custody
- Document management services
- Software Escrow Trustee

ITSL provides fireproof safe custody facilities under 24 hours security along with easy retrieval features. It captures and stores the documents digitally which entails reduced storage space, enhanced security, improved regulatory compliance and fast retrieval system for the customer.

Documents play a central role in governing the rights and obligations of the parties and in facilitating the proper functioning and overall success of any business. Depending on the nature of the company, a document management service (DMS) solution that captures, stores, and retrieves both paper and electronic documents can provide many key benefits to the organization

Valuable source codes, licenses are kept in its safe custody by ensuring that the licensee only gets the access to source codes under the release conditions as per the terms of the software escrow trustee agreement.



# Mobile Application



- ITSL is launching Mobile application for Clients ITSL Connect
- Application is secured with 2FA (Email OTP).
- ITSL is giving emphasis on digital technologies of the future such as cloud network services, Cyber security and Mobile Application.
- ITSL Connect is a One stop solution for clients.
- This app will enable clients to check and monitor Live Consent Letter, Redeem Consent Letter with ITSL NOC, Security & Custody Confirmation Letter, Covenants Compliance Identified by ITSL & Repayment Schedule of current FY



# Document Management System (DMS)

- Document Management System (DMS) Web based platform and Encrypted data storage.
- DMS can be accessible from any device and from anywhere.
- Secure information access via 2 Factor Authentication.
- Searchable content, documents of any size and format.
- Secure and organized data preservation.
- In-built Document Viewer to view your industry-standard files
   (documents) formats directly in the web browser.
- Authorized access versioning, and audit trails.



#### 2023



IDBI Trusteeship Services Limited headed by Mr. Pradeep Kumar Malhotra (MD & CEO) has been honoured with the prestigious "Debenture Trustee of the Year" 2023 award from ASSOCHAM at 6<sup>th</sup> National Summit & Awards - Corporate Bond Market on Thursday, 03<sup>rd</sup> August 2023 at Hotel Four Seasons, Worli, Mumbai.

#### 2024



**IDBI Trusteeship Services Limited** has been honoured with the prestigious "Debenture Trustee of the Year" award from ASSOCHAM for two years in a row, winning in both 2023 and 2024. The award was presented at the 7th National Summit & Awards on Corporate Bond Market 2024, held on Friday, 9th August 2024, at Hotel Four Seasons, Worli, Mumbai. This recognition underscores ITSL's continued excellence and leadership in the field of debenture trusteeship, reflecting its commitment to high standards of service and governance in the corporate bond market.

# Thank You

