



IDBI Trusteeship Services Limited (ITSL)

(Subsidiary of LIC of India,
IDBI Bank Ltd & GIC of India)

Our Vision & Mission

Vision



To become one of the best trusteeship service provider in the world by making use of our capabilities, vast knowledge and superior operational excellence. To be market player, with a difference, in providing specialised financial and legal services to the corporates worldwide.

Mission



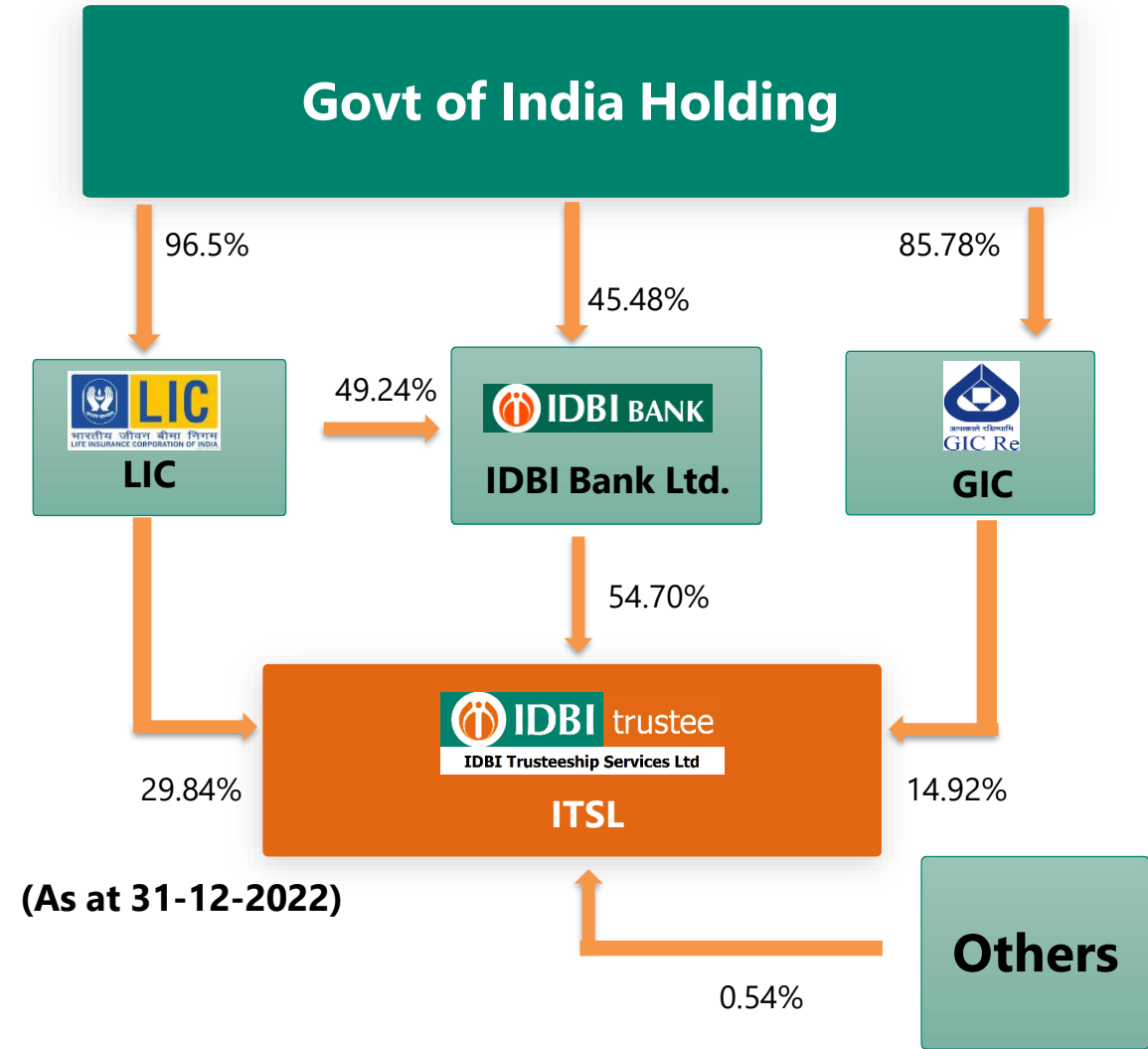
To add value in our services to our clients; abide by regulations and provide meaningful returns to the stakeholders.

About Us

The Industrial Development Bank of India (now IDBI Bank Ltd) had set up its Debenture Trusteeship Cell in 1992.

IDBI Trusteeship Services Limited (ITSL) was formed in 2001 as a professional Trustee company jointly promoted by IDBI Bank Ltd, LIC and GIC pursuant to amendments in regulatory guidelines for Debenture Trusteeship.

ITSL was registered with SEBI on September 4, 2001 and has completed over two decades of Trusteeship Services in India.



Our Board of Directors



Mr. Pradeep Kumar Jain,
Ex. Executive Director,
LIC of India



Ms. Baljinder K Mandal,
Executive Director,
IDBI Bank



Ms. Jayashree Ranade,
General Manager & CFO,
GIC of India



**Mr. Pradeep Kumar
Malhotra,**
MD & CEO

Milestones

2001

Incorporation of IDBI
Trustee & SEBI Registration.
Debenture Trusteeship,
Custody Services & Security
Trustee services

2007

Merger of oldest trustee -
Western India Trustee &
Executioner Co. (WITECO)
with IDBI Trustee

2013

Opening of Delhi
Branch

2016

1st
Masala Bond

2005

1st Securitization
Trustee from IDBI
Trustee

2008

IDBI Trustee remains the
leading Trustee in India
with highest market
share in PPL Debenture
issuances

Milestones



IDBI Trustee is the
1st INVIT Trustee in
India



Opening of Ahmedabad
/Bangalore / Chennai /
Hyderabad Representative
Offices of ITSL



No.1 in PRIME Data Base
from FY 15 Onwards for
PPL Debenture Issuances &
Introduction of Document
Management Service (DMS)



Opening of new branch office
of IDBI Trustee at GIFT City
Gujarat in September



IDBI Trustee moved to new
premises in January 2023
for accommodating new
employees for long term
growth

ITSL – Footprint



Universal Insurance Building, Ground Floor
Sir PM Road, Fort, Mumbai - 400001

022-40807000

itsl@idbitrustee.com

www.idbitrustee.com

GIFT CITY
AHMEDABAD

MUMBAI

HYDERABAD

BANGALORE

NEW
DELHI

JAIPUR

SATARA

CHENNAI

KOLKATA

Our Strengths



Highest Net Worth

A strong institutional pedigree with highest net worth amongst trustee companies in India as of

31-03-2022

Book Value – 282 Cr

Market Value – 400+ Cr



Fully Integrated

A fully integrated fiduciary trustee service solution provider



Experience

Celebrating 23 years of professional experience in Indian markets



Confidentiality

Neutrality, impartial as well as high level of confidentiality



Quick Turn-around

Quickest turn-around service standards



Risk Management

Effective and robust risk management policy



IT Expertise

Emphasis on digital technologies of the future - Cloud network services, Mobile Application, Document Management System and Cybersecurity.



Compliance

Expertise in monitoring and rigorous compliance metrics

Our Credentials



Number 1 amongst Trustee

The leading - Number 1, trusteeship service company in the country as per prime database since inception (from FY 2015-16 till now - For Privately Placed Debentures).



Varied & Ethical Services

Trustee with experience of servicing government funds as well as trustee for co-lending facilities.



Asset Under our Charge

Asset Under our Charge (A u C) is more than INR 20 lakh crores (figure as on FY 2022).



Monitoring

Ability to monitor assets across real estate, infrastructure and financial services sector.



Assignments

Largest number of assignments serviced till date – 18000+



Expert Legal /Compliance Cell

Strong expertise in legal process and handling of Debenture Holders in accordance with law.



Spectrum of Services

Provides a broad spectrum of trusteeship services



Service Expertise

1st Trustee to introduce Secutisation, Invit/REIT, Masala Bond and P2P

Infrastructure and Manpower



Pan India presence through company owned and company operated offices.



In house legal department with cumulative work experience



Constituted Attorneys at different locations for service delivery.



Execution ability across India with minimum TAT



Highly professional & responsive business officers



Best operating efficiency in the Industry



Experienced and qualified officials



Effective operations without any adverse regulatory actions/remarks in past twenty years

Services for Fund Raising/ Financing

- **Debenture/Bond Trustee**
- **Security Trustee**
- **Securitization Trustee**
- **Masala Bonds**
- **Escrow agents/Trustee**
- **CP Trustee & Share Pledge**

Ever since its inception, ITSL has been providing a wide spectrum of trusteeship services to corporates in India. ITSL acts as a Debenture Trustee to the Public and Private Placement Issuances of Non-convertible Debentures and Bonds as per the regulatory framework. It also acts as a security trustee on behalf of single or multiple lenders wherein the stipulated security is created in favor of the Trustee by the borrower.

As a Securitisation Trustee it facilitates the originators wherein commercial or consumer credits are purchased and sold in the form of financial instruments. Trusteeship services is extended to Rupee Denominated Off-Shore Bond issuances as well as guaranteed CP issuances. It also holds the pledge on behalf of lenders / investors in respect of the shares offered as security by the borrower and ensures utilization of the charged funds as per pre-defined mechanism encapsulated in the executed agreements.

Corporate Services for Other Trusts

- **Trustee to Alternative Investment Funds (AIFs)**
- **INVIT & REITs**
- **P2P Lending- Trustee**
- **Facility Agent**

ITSL extends Trusteeship services for all CAT I/II/III AIFs as per regulatory framework

It acts as a Trustee to Infrastructure Investment Trusts (INVITs & REITs) as per regulatory norms.

In case of escrow arrangements ,it facilitates the funds flow between the borrower and lender through Escrow Accounts as a P2P Trustee.

ITSL provides services in capacity of Facility Agent to various clients depending upon the transaction and specialized services as Facility Agent for complex structured transactions including opening the Bank Accounts and Demat Accounts

Niche Trusteeship Services

- **Public Deposit/SLR Trustee**
- **ESOPs**
- **Welfare Trusts**
- **SPV with PoA-bankruptcy remote trustee**
- **Private Trust & special services**
- **Public Trust**

ITSL acts as a Trustee for deposit taking NBFCs / HFCs that are mandatorily required to maintain SLR.

ITSL extends trusteeship services to various welfare trusts, ESOPs as well as SPVs with a Power of Attorney.

Special Purpose Vehicle (SPV) is a separate legal entity created by an organization/ legal entity. The SPV is a distinct company with its own assets and liabilities, as well as its own legal status. ITSL acts as a Trustee for such SPV being floated by a company/entity

ITSL work towards preparation of Will, execution of Will and Estate Planning for clients in the utmost reliable manner. Societies/UHNW business family's also use the services of Trustee for succession planning etc.

Other Trusteeship Services

- **Safe custody**
- **Document management services**
- **Software Escrow Trustee**

ITSL provides fireproof safe custody facilities under 24 hours security along with easy retrieval features. It captures and stores the documents digitally which entails reduced storage space, enhanced security, improved regulatory compliance and fast retrieval system for the customer.

Documents play a central role in governing the rights and obligations of the parties and in facilitating the proper functioning and overall success of any business. Depending on the nature of the company, a document management service (DMS) solution that captures, stores, and retrieves both paper and electronic documents can provide many key benefits to the organization

Valuable source codes, licenses are kept in its safe custody by ensuring that the licensee only gets the access to source codes under the release conditions as per the terms of the software escrow trustee agreement.

Mobile Application



- ITSL is launching Mobile application for Clients – ITSL Connect
- Application is secured with 2FA (Email OTP).
- ITSL is giving emphasis on digital technologies of the future such as cloud network services, Cyber security and Mobile Application.
- ITSL Connect is a One stop solution for clients.
- This app will enable clients to check and monitor
Live Consent Letter, Redeem Consent Letter with ITSL NOC, Security & Custody Confirmation Letter, Covenants Compliance Identified by ITSL & Repayment Schedule of current FY

Document Management System (DMS)

- **Document Management System (DMS) - Web based platform and Encrypted data storage.**
- **DMS can be accessible from any device and from anywhere.**
- **Secure information access via 2 – Factor Authentication.**
- **Searchable content, documents of any size and format.**
- **Secure and organized data preservation.**
- **In-built Document Viewer to view your industry-standard files (documents) formats directly in the web browser.**
- **Authorized access versioning, and audit trails.**

Thank You

