

## **Rating Rationale**

### **IL&FS Transportation Networks Limited**

### 12<sup>th</sup> Sep 2018

# Brickwork Ratings revises the rating for the NCD amounting to Rs. 3550 crs of IL&FS Transportation Networks Limited (ITNL)

# Particulars

| Instrument | Sanctioned Amt<br>(Rs Crs) | Current Rating  | Previous Rating   |  |
|------------|----------------------------|---|---|--|
|            | 550.00                     | BWR BB-(SO)<br>(Pronounced BWR Double   | BWR AA-(SO)<br>(Pronounced BWR Double   |  |
| NCD        | 3000.00                    | B Minus Structured<br>Obligation)<br>Ratings Watch with<br>Negative Implication | A Minus Structured<br>Obligation)<br>Ratings Watch with<br>Developing Implication |  |
| Total      | 3550.00                    | INR Three Thousand Five Hundred and Fifty Crores Only                           |   |  |

\* Please refer to BWR website <u>www.brickworkratings.com/</u> for definition of the ratings

# **Details of Other Instruments Rated**

| Instrument              | Tenor    | Amount<br>(Rs. Crs) | Current Rating* | Previous Rating   |  |
|-------------------------|----------|---------------------|-----------------|-------------------|--|
|                         | 7 to 365 | 1000.00             | BWR A4          | BWR A4            |  |
| <b>Commercial Paper</b> | 1        | (One Thousand       | (Pronounced BWR | (Pronounced BWR A |  |
|                         | days     | Crore)              | A Four)         | Four)             |  |

#### **Rating Downgrade**

BWR has downgraded the rating for structure NCD amounting to Rs. 3550 crs of ITNL mainly on account of deterioration in financial risk profile of parent company IL&FS (DSRA undertaking provider) on account of elevated debt levels, further high funding commitments to group companies and delay in asset monetization resulting high gearing levels at IL&FS Limited. The rating also factors the liquidity pressure at the group level on account of delay in raising funds from its promoter's entities for near term liquidity needs and deleveraging strategy. The recent rating downgrade of parent company and key group companies is expected to limit the financial flexibility of the overall group.

The parent company is in process of deleveraging its balance sheet via raising capital through right issue and additional lines of credit and asset monetization of various projects and unlocking capital. However, lack of clarity on the fund infusion and impending sizeable repayment obligations in the near term due to elevated debt levels have significantly deteriorated the liquidity profile of the group.



The rating of NCD of Rs. 3550 crs rated at BWR BB- (SO) has been put under Ratings watch with Negative implications mainly on account of parent's ability to timely raise funds and deleverage its balance sheet as envisaged, BWR is continuously monitoring the developments and further course of rating action will be dependent on outcome of deleveraging efforts including raising capital via right issue by IL&FS Ltd, improvement in liquidity at the stand alone and Group level and timely repayment of debt.

The structure NCD of Rs. 3550 crs is backed by DSRA support undertaking from parent IL&FS Ltd, which will cover all schedule debt obligations due for the NCD's. However the undertaking would not fully cover the accelerated amount due to the investors in the event the NCDs were to get accelerated. BWR will continuously monitor the credit profile of ITNL for further rating action.

# Rationale/Description of Key Rating Drivers/Rating sensitivities:

BWR has essentially relied upon the Audited financials from FY14 to FY18 of IL&FS Transportation Networks Limited (ITNL), publicly available information and information / clarification provided by the Company's management.

### **Key Rating Drivers**

Significant Deterioration in the credit profile of the Parent company i.e. IL&FS Limited (Credit Enhancement provider for rated NCD) on account of elevated debt, delay asset monetization and deterioration in the credit profile of its subsidiaries exposing the group to refinancing risk and limits the financial flexibility enjoyed by the group.

#### Delay in deleveraging Plans

There has been delay in plans to raise funds via equity infusion, asset monetization and pending claims realizations resulting deterioration in liquidity profile of the company. ITNL has substantial quantum of claim pendency with authorities, which are at various stages of claim processes. The company is also planning to reduce debt via fresh equity infusion via multiple sources, monetization of assets, realization of claims and topping up of debt via refinancing of operational SPV's. The company is also planning to elongate the debt by refinancing existing debt thereby reducing interest cost for the company. The ability of the company to accelerate the deleveraging efforts via equity infusion and timely serving of debt would be key rating sensitivities.

*Increase in leverage ratio and low debt coverage indicators:* The consolidated Debt equity ratio of the company increased to 7.21x in FY18 as compared to 6.75x in FY17. The leverage is partly increased on account of increase in debt in FY18 and partly due to reduction in networth on account of adoption of IndAs resulting certain adjustments. The Debt Coverage ratio of the company is relatively lower on account of higher interest expenses and relatively low profitability, however it has improved as compared to FY17.



*Refinance Risk:* Historically ITNL has relied on short term loan to fund its working capital requirements, however the company is in process to replace the same by long term funding via NCD issuance. The company has substantial amount of ST loans and current portion of long term debt which needs to be refinanced in current year.

*Parentage Support and dominant position in road sector*: ITNL is promoted by IL&FS Limited (IL&FS) which holds ~73.22% of shares in the company. ITNL draws parentage support from IL&FS. The company has established track record of implementing projects on time, which is also reflected by the fact that the company has a dominant position in the domestic road sector.

*Operating Portfolio of Road Networks*: ITNL has a portfolio of 28 BOT road projects of which 21 are operational and the balance are under construction with a total road lane network of 13,493 kms which is a mix of Toll & Annuity based projects. Further, the company has an order book of Rs. 16,402 Cr and International order book of US\$ 232 Million. The company has also forayed into new sectors like mass rapid transport system, urban transportation infra system; car parking and border check post systems.

#### About the Company

ITNL is involved in the development, operations and maintenance of surface transportation infrastructure projects encompassing national and state highways, roads, tunnels, flyovers and bridges with expertise in development of Build Operate Transfer (BOT) Road Projects. ITNL also renders services in areas of project advisory, management, and supervisory -, operation and maintenance (O&M) and toll collection services. Incorporated in 2000, ITNL was promoted by IL&FS which currently holds 73.22% equity stake. The company is the largest player in road development segment of 13,493 lane km comprising a mix of Toll & Annuity based projects with a pan India presence in several states having 28 road projects of which 21 are operational. The company has also forayed into new sectors like mass rapid transport system, urban transportation infra system; car parking and border check post systems.

| Particulars (Amt Rs. Crs)        | 2017 (Audited) | 2018 (Audited) |
|----------------------------------|----------------|----------------|
| Total Operating Income           | 8402.00        | 9,779.00       |
| EBITDA                           | 3577.00        | 4,324.00       |
| РАТ                              | 65.00          | 146.00         |
| Net Worth (excluding Intangible) | 4,620.35       | 4,826.16       |
| Total Debt: TNW                  | 6.75           | 7.21           |

# Key Financial Ratios- Consolidated



| Sl.<br>No. | Instrument /<br>Facility | Currer        | nt Rating          | (12 <sup>th</sup> Sep 2018)  | Rating History                                   |  |                               |
|------------|--------------------------|---------------|--------------------|--|--|--|-------------------------------|
|            |                          | Туре          | Amount<br>(Rs Crs) | Rating   | 17 <sup>th</sup> Aug 2018                        | 24 <sup>th</sup> July<br>2018                            | 22 <sup>nd</sup> June<br>2018 |
| 1)         | Commercial<br>Paper      | Short<br>Term | 1000.00            | BWR A4   | BWR A4   | BWR A4   | BWR A2+                       |
| 2)         | -                        |               | 550.00             | Downgrade:<br>BWR BB- (SO)   | BWR AA- (SO)                                     | BWR AA+<br>(SO)  | BWR AA+                       |
| 3)         | NCD                      | Long<br>Term  | 3000.00            | Ratings Watch<br>With Negative<br>Implications                     | Ratings Watch With<br>Developing<br>Implications | Ratings Watch(SO) OutlookWith NegativestableImplications | (SO) Outlook:                 |
|            |                          |               | Rs                 | Rs. 4550.00 (INR Four Thousand Five Hundred and Fifty Crores Only) |  |  |                               |

# Rating History for the last three years (including withdrawn/suspended ratings)

# Status of non-cooperation with previous CRA (if applicable)- NA

# Any Other Comments: NA

# Hyperlink/Reference to applicable Criteria

- <u>General Criteria</u>
- <u>Approach to Financial Ratios</u>
- Infrastructure Sector

## Annexure I- ISIN Details of NCD

| Tranche        | ISIN         | Date of Allotment | Date of Maturity | Amt. Rs.<br>Crs | Coupon | Coupon Frequenc |
|----------------|--------------|-------------------|------------------|-----------------|--------|-----------------|
| Bonds XVI      | INE975G08199 | 10-Aug-16         | 10-Feb-25        | 200             | 9.51%  | Semi-Annually   |
| Bonds XVII     | INE975G08207 | 18-Aug-16         | 18-Feb-25        | 100             | 9.51%  | Semi-Annually   |
| Bonds XVIII    | INE975G08215 | 27-Oct-16         | 27-Oct-26        | 250             | 9.44%  | Semi-Annually   |
| Bonds-XIX - a  | INE975G08223 | 31-Mar-17         | 15-Apr-22        | 300             | 9.20%  | Quarterly       |
| Bonds-XIX - b  | INE975G08231 | 31-Mar-17         | 31-Mar-27        | 450             | 9.33%  | Quarterly       |
| Bonds-XX - a   | INE975G08249 | 30-Oct-17         | 28-Oct-22        | 32.5            | 9.25%  | Quarterly       |
| Bonds-XX - b   | INE975G08256 | 30-Oct-17         | 29-Oct-27        | 118             | 9.37%  | Quarterly       |
| Bonds-XXI - a  | INE975G08264 | 30-Nov-17         | 30-Nov-27        | 100             | 9.37%  | Quarterly       |
| Bonds-XXI - b  | INE975G07019 | 30-Nov-17         | 30-Nov-27        | 100             | 9.00%  | Quarterly       |
| Bonds-XXII - a | INE975G08272 | 15-Dec-17         | 15-Dec-22        | 50              | 9.25%  | Quarterly       |



| Bonds-XXII - b INE975G07035 02-Feb-18 02-Feb-23 100 9.10% Quarterly   Bonds-XXIV INE975G07068 28-Mar-18 28-Mar-25 100 9.15% Quarterly   Bonds-XXIV INE975G07050 28-Mar-18 28-Mar-23 75 9.10% Quarterly   Bonds-XXIV INE975G07066 28-Mar-18 28-Mar-23 75 9.10% Quarterly   Bonds-XXIV INE975G07076 31-Mar-18 30-Mar-28 140 9.20% Quarterly   Bonds-XXV a INE975G08280 27-Apr-18 27-Apr-23 10 9.35% Quarterly   Bonds-XXV - b INE975G08306 27-Apr-18 27-Apr-28 75 9.45% Quarterly   Bonds-XXV - c INE975G08298 27-Apr-18 25-Apr-25 15 9.40% Quarterly   Bonds-XXV - c INE975G07084 25-May-18 23-May-25 24 9.15% Quarterly   |                 |              |           |           |     | 4     |           |
|---|-----------------|--------------|-----------|-----------|-----|-------|-----------|
| Bonds-XXII   INE975G07035   02-Feb-18   02-Feb-23   100   9.10%   Quarterly     Bonds-XXIV   INE975G07068   28-Mar-18   28-Mar-25   100   9.15%   Quarterly     Bonds-XXIV   INE975G07050   28-Mar-18   28-Mar-23   75   9.10%   Quarterly     Bonds-XXIV   INE975G07050   28-Mar-18   28-Mar-23   75   9.10%   Quarterly     Bonds-XXIV   INE975G07076   31-Mar-18   30-Mar-28   140   9.20%   Quarterly     Bonds-XXV - a   INE975G08280   27-Apr-18   27-Apr-23   10   9.35%   Quarterly     Bonds-XXV - b   INE975G08298   27-Apr-18   27-Apr-28   75   9.45%   Quarterly     Bonds-XXV - c   INE975G08298   27-Apr-18   25-Apr-25   15   9.40%   Quarterly     Bonds-XXV - c   INE975G07084   25-May-18   23-May-25   24   9.15%   Quarterly | Bonds-XXII - b  | INE975G07027 | 15-Dec-17 | 15-Dec-27 | 99  | 9.00% | Quarterly |
| Bonds-XXIV   INE975G07068   28-Mar-18   28-Mar-25   100   9.15%   Quarterly     Bonds-XXIV   INE975G07050   28-Mar-18   28-Mar-23   75   9.10%   Quarterly     Bonds-XXIV   INE975G07076   31-Mar-18   30-Mar-28   140   9.20%   Quarterly     Bonds-XXIV   INE975G08280   27-Apr-18   27-Apr-23   10   9.35%   Quarterly     Bonds-XXV - a   INE975G08206   27-Apr-18   27-Apr-28   75   9.45%   Quarterly     Bonds-XXV - b   INE975G08298   27-Apr-18   25-Apr-25   15   9.40%   Quarterly     Bonds-XXV - a   INE975G07084   25-May-18   23-May-25   24   9.15%   Quarterly   | Bonds-XXIII - a | INE975G07043 | 01-Feb-18 | 15-Dec-27 | 100 | 9.10% | Quarterly |
| Bonds-XXIV INE975G07050 28-Mar-18 28-Mar-23 75 9.10% Quarterly   Bonds-XXIV INE975G07076 31-Mar-18 30-Mar-28 140 9.20% Quarterly   Bonds-XXIV INE975G08280 27-Apr-18 27-Apr-23 10 9.35% Quarterly   Bonds-XXV - a INE975G08306 27-Apr-18 27-Apr-28 75 9.45% Quarterly   Bonds-XXV - c INE975G08298 27-Apr-18 25-Apr-25 15 9.40% Quarterly   Bonds-XXV - a INE975G07084 25-May-18 23-May-25 24 9.15% Quarterly   | Bonds-XXIII - b | INE975G07035 | 02-Feb-18 | 02-Feb-23 | 100 | 9.10% | Quarterly |
| Bonds-XXIV INE975G07076 31-Mar-18 30-Mar-28 140 9.20% Quarterly   Bonds-XXV - a INE975G08280 27-Apr-18 27-Apr-23 10 9.35% Quarterly   Bonds-XXV - b INE975G08306 27-Apr-18 27-Apr-28 75 9.45% Quarterly   Bonds-XXV - c INE975G08298 27-Apr-18 25-Apr-25 15 9.40% Quarterly   Bonds-XXV - a INE975G07084 25-May-18 23-May-25 24 9.15% Quarterly   | Bonds-XXIV      | INE975G07068 | 28-Mar-18 | 28-Mar-25 | 100 | 9.15% | Quarterly |
| Bonds-XXV - a INE975G08280 27-Apr-18 27-Apr-23 10 9.35% Quarterly   Bonds-XXV - b INE975G08306 27-Apr-18 27-Apr-28 75 9.45% Quarterly   Bonds-XXV - c INE975G08298 27-Apr-18 25-Apr-25 15 9.40% Quarterly   Bonds-XXV - a INE975G07084 25-May-18 23-May-25 24 9.15% Quarterly   | Bonds-XXIV      | INE975G07050 | 28-Mar-18 | 28-Mar-23 | 75  | 9.10% | Quarterly |
| Bonds-XXV - b   INE975G08306   27-Apr-18   27-Apr-28   75   9.45%   Quarterly     Bonds-XXV - c   INE975G08298   27-Apr-18   25-Apr-25   15   9.40%   Quarterly     Bonds-XXV - a   INE975G07084   25-May-18   23-May-25   24   9.15%   Quarterly   | Bonds-XXIV      | INE975G07076 | 31-Mar-18 | 30-Mar-28 | 140 | 9.20% | Quarterly |
| Bonds-XXV - c   INE975G08298   27-Apr-18   25-Apr-25   15   9.40%   Quarterly     Bonds-XXVI - a   INE975G07084   25-May-18   23-May-25   24   9.15%   Quarterly  | Bonds-XXV - a   | INE975G08280 | 27-Apr-18 | 27-Apr-23 | 10  | 9.35% | Quarterly |
| Bonds-XXVI - a   INE975G07084   25-May-18   23-May-25   24   9.15%   Quarterly  | Bonds-XXV - b   | INE975G08306 | 27-Apr-18 | 27-Apr-28 | 75  | 9.45% | Quarterly |
|   | Bonds-XXV - c   | INE975G08298 | 27-Apr-18 | 25-Apr-25 | 15  | 9.40% | Quarterly |
| Bonds-XXVI - b   INE975G07092   25-May-18   25-May-28   75   9.20%   Quarterly  | Bonds-XXVI - a  | INE975G07084 | 25-May-18 | 23-May-25 | 24  | 9.15% | Quarterly |
|   | Bonds-XXVI - b  | INE975G07092 | 25-May-18 | 25-May-28 | 75  | 9.20% | Quarterly |

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